#### 2019 TAX RETURN

# CLIENT COPY

Client: SALUTE

Prepared for: SALUTE, INC. 18 NORTH BOTHWELL STREET PALATINE, IL 60067 847-359-8811

Prepared by: CHRISTIAN N MCCLURE MCCLURE, INSERRA & CO. CHTD. 1650 N. ARLINGTON HEIGHTS ROAD, #200 ARLINGTON HEIGHTS, IL 60004 847-870-0380

Date: AUGUST 20, 2020

Comments:

Route to: \_\_\_\_\_



## 1650 N. ARLINGTON HEIGHTS ROAD, #200 ARLINGTON HEIGHTS, IL 60004 847-870-0380

August 20, 2020

SALUTE, INC. 18 NORTH BOTHWELL STREET PALATINE, IL 60067

Dear Sheilya and Mary Beth:

Your 2019 Federal Return of Organization Exempt from Income Tax will be electronically filed with the Internal Revenue Service upon receipt of a signed Form 8879-EO - IRS e-file Signature Authorization. No tax is payable with the filing of this return.

Enclosed is your Illinois Charitable Organization Annual Report. The original should be signed at the bottom of page two. Two distinct officials of the organization must sign. Make your \$15 check for the annual filing fee payable to the "Illinois Charity Bureau Fund". Mail the report on or before September 30, 2020 to:

# OFFICE OF THE ATTORNEY GENERAL CHARITABLE TRUST BUREAU ATTN: ANNUAL REPORT SECTION 100 WEST RANDOLPH STREET, 11TH FLOOR CHICAGO, IL 60601-3175

Please be sure to call us if you have any questions.

Sincerely,

Christian N McClure

	007	<b>70</b>		
Form	00/	J-1	EU	

# IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

Department of the Treasury Internal Revenue Service For calendar year 2019, or fiscal year beginning 4/01 , 2019, and ending 3/31 , 20 2020

Do not send to the IRS. Keep for your records.

► Go to www.irs.gov/Form8879EO for the latest information.

**2019** 

Employer identification number

06-1718308

CATITE THC

#### SALUTE, INC. Name and title of officer

# MARC GALLANT PRESIDENT Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line **1a**, **2a**, **3a**, **4a**, or **5a**, below, and the amount on that line for the return being filed with this form was blank, then leave line **1b**, **2b**, **3b**, **4b**, or **5b**, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

1 a Form 990 check here F X b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1 b	1,338,786.
2a Form 990-EZ check here	2 b	
3 a Form 1120-POL check here b Total tax (Form 1120-POL, line 22)	3 b	
4a Form 990-PF check here  To b Tax based on investment income (Form 990-PF, Part VI, line 5)	4 b	
5 a Form 8868 check here  B Balance Due (Form 8868, line 3c)	5 b	

#### Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2019 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment, of the contact the U.S. Treasury Financial Agent at 1.888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

#### Officer's PIN: check one box only

X I authorize MCCLUF	RE, INSERRA & CO. CHTD. ERO firm name	to enter my PIN	91210 as my signature Enter five numbers, but do not enter all zeros		
	year 2019 electronically filed return. If I have in yulating charities as part of the IRS Fed/State consent screen.				
indicated within this ret	As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2019 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.				
Officer's signature		Date ►			
Part III Certification	and Authentication				
	ar six-digit electronic filing identification				
number (EFIN) followed by	/ your five-digit self-selected PIN		50000207001		
			Do not enter all zeros		
I certify that the above numeric entry is my PIN, which is my signature on the 2019 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of <b>Pub. 4163</b> , Modernized e-File (MeF) Information for Authorized IRS <i>e-file</i> Providers for Business Returns.					
ERO's signature		Date ►			
		Form – See Instructions RS Unless Requested To Do So			

BAA For Paperwork Reduction Act Notice, see instructions.

Form 8879-EO (2019)

Form	8868
UIII	

(Rev. January 2020) Department of the Treasury Internal Revenue Service

# Application for Automatic Extension of Time To File an Exempt Organization Return

OMB No. 1545-0047

► File a separate application for each return.

#### Go to www.irs.gov/Form8868 for the latest information.

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit *www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.* 

#### Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	SALUTE, INC.	06-1718308
File by the	Number, street, and room or suite number. If a P.O. box, see instructions.	
due date for filing your	18 NORTH BOTHWELL STREET	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions.	
instructions.	PALATINE, IL 60067	

Application Is For		Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (section 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

•	The books are in the care of ►	SHEILYA	HACKETT-SWAN

Talanhana Na	•	017	250	0011
Telephone No.	-	84/-	359-	SSTT

Fax No. ► 847-359-8818

•	If the organization d	loes not have an office or place of	f business in the United States, check this box	

•	If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN)	. If this is for the whole group,
	check this box ► . If it is for part of the group, check this box ► and attach a list with the	names and TINs of all members
	the extension is for.	

1	I request an automatic 6-month extension of time until	2/15	, 20 <u>21</u>	to file the exempt organization return
	for the organization named above. The extension is t	for the organiz	zation's return	for:

•		calendar year 20	) or
---	--	------------------	------

	►	X tax year beginning	<u>4/01</u>	,20 <u>19</u>	, and ending	<u>3/31</u>	, 20	<u>20</u> .			
2		ne tax year entered in line Change in accounting pe		than 12 mon	ths, check reaso	on: Initia	al return		Final retu	rn	
32	a If tł	is application is for Form	15 990-RI 99(	)-PF 990-T	4720 or 6069 e	onter the tent	ative tax	less anv			

nonrefundable credits. See instructions	3 a	\$ 0
<b>b</b> If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit	3 b	\$ 0
c Balance due Subtract line 3b from line 3a Include your payment with this form if required by using		

**C Balance due.** Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2020)

0.

3 c \$

For	m 99(	0								OMB No. 1545-0047			
	v. January :					Janization 4947(a)(1) of the							2019
Dep Inte	artment of rnal Reveni	the Treasury ue Service		<ul> <li>Do not e</li> <li>Go to www</li> </ul>	enter soc w.irs.gov	ial security numb //Form990 for ins	ers on this for structions a	rm as it m <b>and the</b>	nay be mad latest inf	e public. ormatio	n.		Open to Public Inspection
Α	For the	2019 calend	ar year, or ta			4/01			nd ending				, 2020
В	Check if a	applicable:	С								D Emplo	yer iden	tification number
	Addr	ess change	SALUTE, 1	INC.							06-	1718	3308
	Nam		18 NORTH			'REET					E Teleph	none nun	nber
	Initia	I return	PALATINE,	, IL 600	067						847	-359	9-8811
	Final r	return/terminated											
	Ame	nded return									<b>G</b> Gross	receipts	\$ 1,510,228.
	Appli	ication pending	F Name and add	dress of princip	al officer:	· MARC GAL	I.ANT		ŀ	<b>l(a)</b> Is this	a group retu	irn for su	Ibordinates? Yes X No
			SAME AS (	C ABOVE					ŀ	I(b) Are all	l subordinate " attach a lis	s includ	ed? Yes No
I	Tax-exe	empt status:	X 501(c)(3)	501(c) (		) < (insert no.)	4947(a)	)(1) or	527	11 140,		i. (300 ii	istractions)
J	Webs	site: 🕨 🗤	N.SALUTEI	NC.ORG					ŀ	I(c) Group	exemption n	number	•
Κ	Form of	f organization:	X Corporation	Trust	Assoc	ciation Other►	•	L Year	r of formatio	n: 200	4 M	State of	legal domicile: IL
Pa	art I	Summary	1										
						most significar				<u>THE</u> N	ieeds c	) <u>F_I</u>	IJURED
e	M	<u>IILITARY</u>	SERVICE	MEMBERS	S <u>, VE</u>	TERANS AN	<u>D THEIR</u>	<u>FAMI</u>	LIES.				
Activities & Governance													
/err	2 0												
<u></u>	2 C 3 N	heck this bo				ontinued its op body (Part VI, I						net a:	13
ે	4 N					e governing bo						4	13
ties	5 T					ndar year 2019						5	10
tivil	<b>6</b> T					sary)						6	260
Ac						'III, column (C)						7a	0.
	b N	et unrelated	business taxa	able income	e from F	Form 990-T, lin	ie 39			1		7b	0.
											Prior Year		Current Year
e			• •							-	1,098,	670.	1,334,733.
Revenue		-	-		÷.	es 3, 4, and 7d					5	752.	14,684.
Re			•			6d, 8c, 9c, 10						<u>, 52.</u> 601.	-10,631.
						t equal Part VII					1,182,		1,338,786.
	<b>13</b> G	rants and sir	nilar amounts	s paid (Part	IX, col	lumn (A), lines	1-3)				710,		815,289.
	<b>14</b> B	enefits paid	to or for mem	bers (Part I	IX, colu	umn (A), line 4	)				, .		
	<b>15</b> S	alaries, othe	r compensatio	on, employe	ee bene	efits (Part IX, c	olumn (A),	lines 5-	.10)		235,	608.	247,206.
ses	<b>16a</b> P	rofessional fu	undraising fee	es (Part IX,	colum	n (A), line 11e)							,
Expens	b T		-	-		(D), line 25) ►			,376.				
ň	17 0					la-11d, 11f-24e					122	001	105 026
			-			Part IX, colum	-			-	<u>122,</u> 1,067,		105,926. 1,168,421.
				-	•	n line 12					114,2		170,365.
<u>ک</u>										Reginni	ng of Curre		End of Year
Net Assets or Fund Relances	<b>20</b> T	otal assets (F	Part X, line 16	6)							1,210,		1,380,841.
Ass	<b>21</b> T										_,,	0.	0.
Net	<b>22</b> N	et assets or	fund balances	s. Subtract	line 21	from line 20				-	1,210,	476	1,380,841.
	art II	Signature								-		170.	1/000/0111
		- <b>-</b>		xamined this ref	turn, inclu	uding accompanying	schedules and	d statemen	nts, and to th	e best of n	ny knowledge	e and be	lief, it is true, correct, and
com	plete. Decl	aration of prepare	er (other than offic	cer) is based or	n all infor	mation of which pre	parer has any k	knowledge					
_													
Si	gn ere	Signature	e of officer							Da	ate		
He	ere		GALLANT							PRES	IDENT		
			print name and titl	le	-						,		DTN
			eparer's name		Prepa	irer's signature		D	Date		Check	if	PTIN
Pa			IAN N MCO								self-employ	yed	P00068981
Pr	eparer	-	► <u>MCCLU</u>			<u>&amp; CO. CH</u>					4		
US	e Only	Firm's addres	s ►1650	N. ARLI	.NGTO	N HEIGHTS	ROAD,	#200			Firm's EIN	► 36	5-3346524

May the IRS discuss this return with the preparer shown above? (see instructions) ..... BAA For Paperwork Reduction Act Notice, see the separate instructions.

ARLINGTON HEIGHTS, IL 60004

Phone no.

No

847-870-0380

X Yes

Forn	n <b>990</b> (		SALUTE, IN						06-1	71830	08	P	age <b>2</b>
Pa	tⅢ		ement of Prog										
			k if Schedule O co			to any line in this	Part III						Х
1		-	ibe the organization	on's mission:									
	<u>SEE</u>	SCHE	DULE O										
2	Did th	o organ	ization undertake a	ny cignificant	program convi	and during the year	which wore pe	t listed on the	orior				
2											Yes	v	No
			ribe these new serv							·· 🗌	162	Λ	NO
3			nization cease cor			ant changes in how	w it conducts	any program	services?		Yes	Y	No
J			ribe these changes					any program.		П	105	Λ	no
4	Desc	ribe the	organization's pro c)(3) and 501(c)(4	ogram servic	e accomplish	ments for each of	its three large	est program se	ervices, as	measur	ed by e	xpens	ses.
	and r	evenue	, if any, for each p	program serv	ice reported.		filount of gran			, ing, ing		pens	00,
-	Cad		) (European	<u> </u>	000 010	including graphs	<u>ب</u> د		(Deversue	ć	0.00		
48	a (Code	-	) (Expense			including grants of		)					5 <u>3.</u> )
			S FOR INJURE										N
			AND RESOUR					ASSISTANC	E, ADAP	TIVE	HOME		
	<u>REN</u>	OVAT.	ION AND THEF	<u>APUTIC</u>	PORTS CA	MPS AND ACT	IVITIES.						
										· – – –			
										·			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
	o (Code	۵.	) (Expense	s Ś		including grants of	of Ś	)	(Revenue	Ś			<u> </u>
41		·	) (Expense				л • 	)	(i tevenue	Υ			)
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
1	c (Code	۵.	) (Expense	s Ś		including grants of	of S	)	(Revenue	Ś			<u> </u>
-+ (		··	) (Expense	··· ··			······································	)	(I CACHING	*			)
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
4 0	d Other	r progra	m services (Descr										
	(Expe	enses	\$	in	cluding grants	s of \$		) (Revenue	\$		•	)	
4 e	<b>e</b> Total	progra	m service expense		1,008,								
	_										Form	000 7	(0010)

 Form 990 (2019)
 SALUTE, INC.

 Part IV
 Checklist of Required Schedules

06-1718308	
------------	--

_			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If 'Yes,'</i> complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If 'Yes,' complete Schedule D, Part V</i>	10		Х
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	11 a	Х	
ł	Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.	11 b		Х
	Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		Х
C	I Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d		Х
e	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		Х
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
12 a	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a	Х	
ł	Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		Х
14 a	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
ł	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV</i>	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		Х
20a	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
b	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21		Х

BAA

Form 990 (2019)

Form 990 (2019) SALUTE, INC. Part IV Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III..... 22 22 Х Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current 23 and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Х Schedule J..... 23 24 a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a.... Х 24a **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?..... 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c **d** Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?..... 24d 25 a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I..... Х 25a **b** Is the organization aware that it engaged in an excess benefit transaction with a disgualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L. Part I 25h Х Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? *If 'Yes,' complete Schedule L, Part II*...... 26 Х 26 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key 27 employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these Х persons? If 'Yes,' complete Schedule L, Part III. 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): 28 a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If Х 'Yes,' complete Schedule L, Part IV..... 28a Х **b** A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV..... 28b c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes,' complete Schedule L, Part IV. 28c Х Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M..... Х 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation 30 Х contributions? If 'Yes,' complete Schedule M...... 30 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I...... Х 31 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete 32 Schedule N, Part II Х 32 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If 'Yes,' complete Schedule R, Part L*..... 33 Х 33 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, 34 Х and Part V, line 1..... 34 **35 a** Did the organization have a controlled entity within the meaning of section 512(b)(13)?.... Х 35a **b** If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If 'Yes,' complete Schedule R, Part V, line 2*..... 35b Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2..... 36 36 Х Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If 'Yes,' complete Schedule R, Part VI*..... 37 37 Х Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? 38 Х Note: All Form 990 filers are required to complete Schedule O. 38 Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V..... Yes No 1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable..... 1 a 123 **b** Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable ..... 1 b 0 c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming Х (gambling) winnings to prize winners? 1 c

BAA

06-1718308

Page 4

		(2019) SALUTE, INC. 06-1718308	}	F	Page 5
Par	t V	Statements Regarding Other IRS Filings and Tax Compliance (continued)			
				Yes	No
-					
28	Lnte men	er the number of employees reported on Form W-3, Transmittal of Wage and Tax State- its, filed for the calendar year ending with or within the year covered by this return <b>2a</b> 10			
		least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b	Х	
L		e: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)	20		
2.		the organization have unrelated business gross income of \$1,000 or more during the year?	20		Х
			3a		Л
		s,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule 0	3 b		
4 a	At a	ny time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	4 -		Х
		ncial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Λ
t		es,' enter the name of the foreign country			
		instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
		the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		Х
		any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b		Х
C	: If 'Y	es,' to line 5a or 5b, did the organization file Form 8886-T?	5 c		
62	Doe	s the organization have annual gross receipts that are normally greater than \$100,000, and did the organization			
	solic	tit any contributions that were not tax deductible as charitable contributions?	6 a		Х
ł	<b>)</b> If 'Ye	es,' did the organization include with every solicitation an express statement that such contributions or gifts were			
_		tax deductible?	6 b		
7	Orga	anizations that may receive deductible contributions under section 170(c).			
	Did	the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and			
6	serv	rices provided to the payor?	7 a		Х
ł	h lf 'Y	es, did the organization notify the donor of the value of the goods or services provided?	7 b		
		the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file			
	Forn	n 8282?	7 c		Х
c	<b>i</b> If 'Y	es,' indicate the number of Forms 8282 filed during the year 7 d			
e	Did	the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		Х
f	Did	the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		Х
		e organization received a contribution of qualified intellectual property, did the organization file Form 8899			
		equired?	7 g		
ŀ	lf th	e organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Forn	n 1098-C?	7 h		
8		nsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring			
	orga	anization have excess business holdings at any time during the year?	8		
9	Spo	nsoring organizations maintaining donor advised funds.			
a	Did	the sponsoring organization make any taxable distributions under section 4966?	9 a		
Ł	Did	the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9 b		
10	Sec	tion 501(c)(7) organizations. Enter:			
		ation fees and capital contributions included on Part VIII, line 12 10a			
		ss receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
		tion 501(c)(12) organizations. Enter:			
		ss income from members or shareholders			
Ľ		ss income from other sources (Do not net amounts due or paid to other sources inst amounts due or received from them.)			
12 a	0	tion 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
		es,' enter the amount of tax-exempt interest received or accrued during the year 12b			
		tion 501(c)(29) qualified nonprofit health insurance issuers.			
		e organization licensed to issue qualified health plans in more than one state?	13a		
6		e: See the instructions for additional information the organization must report on Schedule O.	154		
		5			
t	Lnte whic	er the amount of reserves the organization is required to maintain by the states in the organization is licensed to issue qualified health plans			
		er the amount of reserves on hand			
		the organization receive any payments for indoor tanning services during the tax year?	14 -		X
			14a		Λ
		es,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O	14b		<b> </b>
15		ne organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or	1-		37
		ess parachute payment(s) during the year?	15		Х
	It 'Ye	es,' see instructions and file Form 4720, Schedule N.			-
16	ls th	ne organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х
	lf 'Y	es,' complete Form 4720, Schedule O.			
	_				

Form	n 990 (2019) SALUTE, INC. 06-1718308		F	Page 6						
Par	<b>t VI</b> Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b be a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or chan Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI.	ges c	n							
Sec	tion A. Governing Body and Management									
			Yes	No						
	a Enter the number of voting members of the governing body at the end of the tax year1 a13If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.1 a13b Enter the number of voting members included on line 1a, above, who are independent1 b12									
		2		X						
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?	3		X						
4										
5 6	<ul><li>Did the organization become aware during the year of a significant diversion of the organization's assets?</li><li>Did the organization have members or stockholders?</li></ul>									
	a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7 a		Х						
ł	• Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		Х						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: SEE SCHEDULE O		37							
	a The governing body?	8 a	Х							
	<b>b</b> Each committee with authority to act on behalf of the governing body?	8 b		Х						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If 'Yes,' provide the names and addresses on Schedule Q</i>	9		X						
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenu		· · · · ·						
10	Did the execution have level shorters, hypershee, or offiliates?	10 -	Yes	No X						
	<ul> <li>a Did the organization have local chapters, branches, or affiliates?</li> <li>b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?</li> </ul>	10a 10b		Λ						
11 a	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a		Х						
	Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O									
	a Did the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	Х							
	<b>y</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х							
C	c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was doneSEE. SCHEDULE . Q	12 c	Х							
13	Did the organization have a written whistleblower policy?	13	Х							
14	Did the organization have a written document retention and destruction policy?	14	Х							
	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?									
	a The organization's CEO, Executive Director, or top management official	15a		X						
ł	• Other officers or key employees of the organization.	15 b		Х						
	If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).									
	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a		Х						
ł	b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b								
Sec	tion C. Disclosure			<u>L</u>						
	List the states with which a copy of this Form 990 is required to be filed ► IL									
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 5 available for public inspection. Indicate how you made these available. Check all that apply.	01(c)(3	B)s or	ıly)						
19		ible to								
20	the public during the tax year. SEE SCHEDULE O State the name, address, and telephone number of the person who possesses the organization's books and records ►									
	SHEILYA HACKETT-SWAN 18 NORTH BOTHWELL STREET PALATINE IL 60067 847-359-88	11								

Form 990 (2019) SALUTE, INC.	06-1718308	Page 7
Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highe Independent Contractors	est Compensated Employe	es, and
Check if Schedule O contains a response or note to any line in this Part VII		
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compen	sated Employees	
<b>1 a</b> Complete this table for all persons required to be listed. Report compensation for the calendar year endi organization's tax year.	ing with or within the	
<ul> <li>List all of the organization's current officers, directors, trustees (whether individuals or organization)</li> </ul>	zations), regardless of amount of	

compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

					(C)	)	-				
(A) Name and title		(B) Average hours	director/trustee)						(D) Reportable compensation from	<b>(E)</b> Reportable compensation from related organizations	<b>(F)</b> Estimated amount of other
		per week (list any hours for related organiza- tions below dotted line)	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	(W-2/1099-MISC)	compensation from the organization and related organizations
	ETH_BEIERSDORF	_ 50									
	IVE DIR.	0	Х		Х				61,360.	0.	0.
(2) MARC G	ENT	<u>3</u> 0	Х		Х				0.	0.	0.
(3) DAN CA		1									
DIRECT		0	Х						0.	0.	0.
(4) CARA L		1							0	0	0
DIRECT		0	Х						0.	0.	0.
SECRET	M_BORST_IIIARY	<u> </u>	Х		Х				0.	0.	0.
(6) NANCY I	MCILVANE	2									
DIRECT	OR	0	Х						0.	0.	0.
(7) GRIFFI		3									
TREASU		0	Х		Х				0.	0.	0.
(8) TOM HO	SKINSON	0.5	Х						0.	0.	0.
(9) KIRK H		1	Λ						0.	0.	0.
DIRECT		0	Х						0.	0.	0.
(10) SCOTT		3									
DIRECT		0	Х						0.	0.	0.
(11) BILL L	UEHRS	1									
DIRECT	OR	0	Х						0.	0.	0.
(12) CURT M		5	]				ΙT	Ī			
	RESIDENT	0	Х		Х				0.	0.	0.
	MONAHAN	1							_	_	-
DIRECT	OR	0	Х				$ \downarrow \downarrow$		0.	0.	0.
(14)			-								
BAA		TEEAO	107	07/21	/10						Form <b>990</b> (2019)

BAA

#### Form 990 (2019) SALUTE, INC.

c Total from continuation sheets to Part VII, Section A       0.0.0.         d Total (add lines 1b and 1c)       61,360.0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	e <b>8</b>
(A) Name and title         Average (b) (b) (b) (b) (b) (b) (b) (b) (b) (b)	ied)
(15)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)	Int
(16)       (17)         (18)       (19)         (19)       (11)         (20)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         (25)       (11)         (25)       (11)         (25)       (11)         (25)       (11)         (26)       (11)         (26)       (11)         (27)       (11)         (28)       (11)         (29)       (11)         (20)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         (26)       (11)         (27)       (11)         (28)       (11)         (29)       (11)         (20)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         (21)	
(17)	
(18)       (19)         (20)       (19)         (21)       (10)         (22)       (10)         (23)       (10)         (24)       (10)         (25)       (10)         1 b Subtotal       (10)         (25)       (11)         1 b Subtotal       (11)         (25)       (11)         1 b Subtotal       (11)         (25)       (11)         1 b Subtotal       (11)         (26)       (11)         (27)       (11)         (28)       (11)         (29)       (11)         (20)       (11)         (21)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         1 b Subtotal       (11)         (11)       (11)         (12)       (11)         (13)       (11)         (13)       (11)         (13)       (11)         (13)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11) <td></td>	
(19)       (19)         (20)       (20)         (21)       (22)         (23)       (23)         (24)       (25)         1 b Subtotal       (25)         1 b Subtotal       (25)         1 b Subtotal       (25)         1 d Total (add lines 1b and 1c)       (20)         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
(20)	
(21)       (22)         (23)       (24)         (24)       (25)         1 b Subtotal       (25)         (25)       (25)         1 b Subtotal       (25)         2 Total from continuation sheets to Part VII, Section A       (21)         (27)       (25)         1 b Subtotal       (26)         (25)       (27)         (26)       (27)         (27)       (27)         (28)       (27)         (29)       (27)         (29)       (27)         (29)       (27)         (29)       (27)         (29)       (28)         (29)       (29)         (29)       (29)         (29)       (29)         (29)       (29)         (20)       (20)         (21)       (21)         (22)       (21)         (21)       (21)         (22)       (21)         (23)       (21)         (24)       (21)         (25)       (21)         (21)       (21)         (22)       (21)         (21)       (21)	
(22)	
(23)       (24)         (24)       (25)         1 b Subtotal       (25)         c Total from continuation sheets to Part VII, Section A       (21)         d Total (add lines 1b and 1c)       (21)         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
(24)	
(25)         1 b Subtotal         c Total from continuation sheets to Part VII, Section A         d Total (add lines 1b and 1c)         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
1 b Subtotal       61,360.       0.         c Total from continuation sheets to Part VII, Section A       0.       0.         d Total (add lines 1b and 1c)       61,360.       0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
c Total from continuation sheets to Part VII, Section A       0.0.0.         d Total (add lines 1b and 1c)       61,360.0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
d Total (add lines 1b and 1c)       61,360.       0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	0.
2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	0.
from the organization <b>b</b> 0	
<b>3</b> Did the organization list any <b>former</b> officer, director, trustee, key employee, or highest compensated employee	No X
<ul> <li>4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If 'Yes,' complete Schedule J for</i></li> <li>4</li> </ul>	X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual	X
Section B. Independent Contractors	
1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.	
(A) (B) (C) Compensation	
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 0	

# Form 990 (2019) SALUTE, INC. Part VIII Statement of Revenue

Page 9

1 41		Check if Schedule O contains a respon	se or note to any	/ line in this Part VI			
				<b>(A)</b> Total revenue	<b>(B)</b> Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
nts nts		Federated campaigns 1a					
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues 1 b					
Am Am		Fundraising events 1c	408,346.				
Gif ilar		Related organizations 1d					
ns, Sim		Government grants (contributions) 1 e All other contributions, gifts, grants, and					
er s		similar amounts not included above <b>1 f</b>	926,387.				
<u>a</u> fa	g	Noncash contributions included in					
nd b	h	lines 1a-1f <b>1g</b>	▶	1 224 722			
			Business Code	1,334,733.			
Program Service Revenue	2 a	. –					
Rev	b	,					
ice	с						
Serv	d						
E	е	·					
lbo		All other program service revenue					
<u>5</u>	g	Total. Add lines 2a-2f					
	3	Investment income (including dividends, inte other similar amounts)	rest, and ►	14 694	14 694		
	4	Income from investment of tax-exempt bo		14,684.	14,684.		
	5	Royalties					
		(i) Real	(ii) Personal				
	6 a	Gross rents 6a					
		Less: rental expenses 6b					
		Rental income or (loss) <b>6c</b>					
	d	Net rental income or (loss)					
	7 a	Gross amount from (i) Securities	(ii) Other				
		sales of assets other than inventory <b>7a</b>					
	b	A Less: cost or other basis and sales expenses <b>7b</b>					
	c	: Gain or (loss) 7c					
		Net gain or (loss)					
¢	8 a	Gross income from fundraising events					
Other Revenue		(not including \$ 408,346.					
eve		of contributions reported on line 1c).					
Ĕ		See Part IV, line 18	160,811.				
the		b Less: direct expenses 8b : Net income or (loss) from fundraising ever	171,442.	10 001			10 001
0		· · ·	anta	-10,631.			-10,631.
	9a	Gross income from gaming activities. See Part IV, line 19					
		Less: direct expenses 9b					
	С	Net income or (loss) from gaming activitie	es ►				
	10 a	Gross sales of inventory, less					
		returns and allowances 10a					
		Less: cost of goods sold					
	С	: Net income or (loss) from sales of invento	Dry P Business Code				
SUC .	11 -		Business Code				
Jer Jue	h	` <del> </del>					
ella Ver		·					
Miscellaneous Revenue	11a b c d	All other revenue					
Σ		Total. Add lines 11a-11d	· · · · · · · · · · · · · · · · · · ·				
	12	Total revenue. See instructions	►	1,338,786.	14,684.	0.	-10,631.

	Part IX         Statement of Functional Expenses           Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).							
Sec	tion 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a r							
Do 6b,	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses			
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				·			
2	Grants and other assistance to domestic individuals. See Part IV, line 22	815,289.	815,289.					
3	Grants and other assistance to foreign organizations, foreign governments, and for- eign individuals. See Part IV, lines 15 and 16							
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	61,360.	52,156.	3,068.	6,136.			
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0,130.			
7		167,801.	80,274.	9,322.	78,205.			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)							
9	Other employee benefits							
10	Payroll taxes	18,045.	10,427.	976.	6,642.			
	Fees for services (nonemployees):							
	a Management							
	Legal							
	Accounting							
	Lobbying							
	e Professional fundraising services. See Part IV, line 17							
	Investment management fees							
ç	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0.)	27,070.	1,017.	8,301.	17,752.			
12	Advertising and promotion.	1,350.		.,	1,350.			
13	Office expenses							
14	Information technology	8,158.	3,531.	1,982.	2,645.			
15	Royalties.	0,100.	373311	1,502.	270131			
16	Occupancy	34,380.	25,785.	4,298.	4,297.			
17	Travel.	946.	23,703.	4,250.	946.			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials							
19 20	Conferences, conventions, and meetings	1,547.			1,547.			
21	Payments to affiliates							
22	Depreciation, depletion, and amortization	10,384.	7,788.	931.	1,665.			
23 24	Insurance Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.).	5,582.		4,924.	658.			
i	FOOD & SUPPLIES	74,661.	804.	1,648.	72,209.			
	PEVENTS REGISTRATIONS/FEES	35,001.		2,010.	35,001.			
	CONTRACT_SERVICES	21,663.			21,663.			
	APPAREL AND AWARDS	11,476.	140.		11,336.			
	All other expenses	-126,292.	11,608.	3,776.	-141,676.			
	Total functional expenses. Add lines 1 through 24e	1,168,421.	1,008,819.	39,226.	120,376.			
	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► if following SOP 98-2 (ASC 958-720).	_, , 121.	_,,		120,0,0			

Form 990 (2019) SALUTE, INC.

06-1718308

Page 10

# Form 990 (2019) SALUTE, INC. Part X Balance Sheet

06-1/18308	06 -	1718308	
------------	------	---------	--

Page 11

	art X	Check if Schedule O contains a response or note to any line in this Part X			
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash – non-interest-bearing	15,940.	1	16,935.
	2	Savings and temporary cash investments.	1,175,242.	2	1,329,090
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
ts	7	Notes and loans receivable, net.		7	
	8	Inventories for sale or use.		8	
Sel	9	Prepaid expenses and deferred charges		9	
Assets		Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D		-	
		Less: accumulated depreciation <b>10b</b> 13,277.	8,377.	10 c	24,025.
	11	Investments – publicly traded securities.		11	
	12	Investments – other securities. See Part IV, line 11		12	
	13	Investments – program-related. See Part IV, line 11		13	
	14	Intangible assets.	10,917.	14	10,791
	15	Other assets. See Part IV, line 11	•	15	,
	16	Total assets. Add lines 1 through 15 (must equal line 33)	1,210,476.	16	1,380,841
	17	Accounts payable and accrued expenses		17	
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
<u>e</u>	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
<b></b>	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.		25	
	26	Total liabilities. Add lines 17 through 25	0.	26	0.
Fund Balances		Organizations that follow FASB ASC 958, check here ► X and complete lines 27, 28, 32, and 33.			
ar Iar	27	Net assets without donor restrictions	1,163,208.	27	1,258,093.
ñ	28	Net assets with donor restrictions	47,268.	28	122,748.
Fund		Organizations that do not follow FASB ASC 958, check here ► and complete lines 29 through 33.			
5	29	Capital stock or trust principal, or current funds		29	
ទាំ	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
š	31	Retained earnings, endowment, accumulated income, or other funds		31	
Net Assets or	32	Total net assets or fund balances	1,210,476.	32	1,380,841.
Ž	33	Total liabilities and net assets/fund balances.	1,210,476.	33	1,380,841.

BAA

Form 990 (2019)

Forn	1 <b>990</b> (	(2019)	SALUTE,	INC. 06-1	718308		Pa	ge <b>12</b>
Pa	t XI	Reco	nciliation	of Net Assets				
				O contains a response or note to any line in this Part XI				
1			• •	Il Part VIII, column (A), line 12)	1	1,33	38,7	86.
2	Total	expens	es (must equ	ual Part IX, column (A), line 25)	2	1,16	58,4	21.
3				Subtract line 2 from line 1	3	17	0,3	865.
4	Net a	assets or	r fund baland	es at beginning of year (must equal Part X, line 32, column (A))	4	1,21	0,4	76.
5			<b>J</b>	ses) on investments	5			
6				e of facilities	6			
7					7			
8			,		8			
9		-		ets or fund balances (explain on Schedule O)	9			0.
10	colur	nn <b>(B))</b> .			10	1,38	80,8	41.
Pa	t XII	Finar	ncial State	ments and Reporting				
		Check	if Schedule	O contains a response or note to any line in this Part XII				
							Yes	No
1	Ассо	unting n	nethod used	to prepare the Form 990: 🛛 Cash 🔤 Accrual 🔤 Other				
	lf the in Sc	e organiz chedule (	ation change	ed its method of accounting from a prior year or checked 'Other,' explain				
28	Were	e the org	anization's fi	nancial statements compiled or reviewed by an independent accountant?		2a		Х
		rate bas		w to indicate whether the financial statements for the year were compiled or reviewed ted basis, or both: Consolidated basis Both consolidated and separate basis	l on a			
1	Were	e the ora	anization's fi	nancial statements audited by an independent accountant?		2b	Х	
	lf 'Ye	es,' chec s, consol		w to indicate whether the financial statements for the year were audited on a separate	e			
(	If 'Ye revie	s' to line w, or co	2a or 2b, doe mpilation of	es the organization have a committee that assumes responsibility for oversight of the audit, its financial statements and selection of an independent accountant?		2 c	Х	
_	on S	chedule	0.	ed either its oversight process or selection process during the tax year, explain				
3 a	As a Audit	result of t Act and	a federal awa d OMB Circul	ard, was the organization required to undergo an audit or audits as set forth in the Single ar A-133?		3a		Х
I				n undergo the required audit or audits? If the organization did not undergo the required audit Schedule O and describe any steps taken to undergo such audits		3 b		
BAA				TEEA0112L 01/21/20		Form	<b>990</b> (	2019)

SCHEDULE A (Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

rm000 for instructions and the latest info ..

2019 Open to Public

OMB No. 1545-0047

Total

Departmen Internal Re	repartment of the Treasury Iternal Revenue Service     Go to www.irs.gov/Form990 for instructions and the latest information.     Inspection							
	e organization						Employer identifica	
	E, INC.		· · · · · · · · · · · · · · · · · · ·	·			06-171830	
Part I				rganizations must o				tions.
Ĕ	-	•		(For lines 1 through 12,		-	,	
1				hurches described in sec			ı).	
	<ul> <li>A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)</li> <li>A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).</li> </ul>							
3		•						
4	4 A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii)</b> . Enter the hospital's name, city, and state:							
5	5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)							
6	6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).							
7 <u>x</u>	An organization in section 17	on that normally i ' <b>0(b)(1)(A)(vi).</b> (	receives a substantial Complete Part II.)	part of its support from a	governm	ental un	it or from the general pul	olic described
8	A community	rtrust described	l in section 170(b)(1)	(A)(vi). (Complete Part I	l.)			
9				ction 170(b)(1)(A)(ix) oper e (see instructions). Enter				
10	from activitie investment ir June 30, 197	s related to its on come and unre 5. See <b>section</b>	exempt functions—su lated business taxab <b>509(a)(2).</b> (Complete	n 33-1/3% of its support fr bject to certain exception le income (less section Part III.) ely to test for public safe	ons, and 511 tax)	(2) no ) from b	more than 33-1/3% of i usinesses acquired by	ts support from gross
12	-	-			-			
a [	or more publ lines 12a thro <b>Type I.</b> A supp organization(s	icly supported o ough 12d that de	organizations describe escribes the type of s on operated, supervise eqularly appoint or elec	ely for the benefit of, to ed in section 509(a)(1) of supporting organization ed, or controlled by its sup at a majority of the directo	or <b>sectio</b> and con	o <b>n 509(a</b> oplete li	<b>)(2).</b> See <b>section 509(a</b> nes 12e, 12f, and 12g.	(3). Check the box in
b	management	pporting organiz of the supporting ete Part IV, Sect	organization vested ir	controlled in connection in the same persons that c	with its ontrol or	support manage	ed organization(s), by the supported organizat	having control or ion(s). <b>You</b>
с	Type III function	onally integrated	A supporting organiza	ition operated in connectio	n with, a <b>A. D. an</b>	nd functi d E.	onally integrated with, its	supported
d	Type III non-fu	unctionally integ	rated. A supporting or	ganization operated in cor y must satisfy a distribu ns A and D, and Part V.	nection	with ite	supported organization(s)	that is not
е				ten determination from t supporting organization		that it is	а Туре I, Туре II, Тур	e III functionally
	nter the numbe	er of supported	organizations					
<b>g</b> P	rovide the follo	wing informatio	n about the supporte	d organization(s).	_			
<b>(i)</b> N	lame of supported of	organization	<b>(ii)</b> EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	in your o	s the tion listed joverning ment?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
					Yes	No		
(A)								
(B)								
(C)								
(D)								
(E)								

Section A. Public Support								
begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2015	<b>(b)</b> 2016	<b>(c)</b> 2017	<b>(d)</b> 2018	<b>(e)</b> 2019	<b>(f)</b> Total	
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	1,035,835.	1,251,488.	811,015.	1,176,271.	1,334,733.	5,609,342.	
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.	
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.	
	<b>Total.</b> Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)	1,035,835.	1,251,488.	811,015.	1,176,271.	1,334,733.	5,609,342.	
6	Public support. Subtract line 5 from line 4						5,609,342.	
Sec	tion B. Total Support	•						
Cale begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2015	<b>(b)</b> 2016	<b>(c)</b> 2017	<b>(d)</b> 2018	<b>(e)</b> 2019	<b>(f)</b> Total	
7	Amounts from line 4	1,035,835.	1,251,488.	811,015.	1,176,271.	1,334,733.	5,609,342.	
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	446.	986.	1,359.	5,752.	14,684.	23,227.	
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.	
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						0.	
11	Total support. Add lines 7 through 10						5,632,569.	
12	Gross receipts from related activ	vities, etc. (see ins	structions)			12	153,178.	
	First five years. If the Form 990 is organization, check this box and			ird, fourth, or fifth	ax year as a section	on 501(c)(3)	►	
Sec	tion C. Computation of Pu Public support percentage for 20	blic Support P	ercentage					
	Public support percentage for 20 Public support percentage from						<u>99.59%</u> 99.83%	
	<b>33-1/3% support test–2019.</b> If t	he organization di	id not check the b	ox on line 13, an	d line 14 is 33-1/3	3% or more, check	< this box	
b	and stop here. The organization qualifies as a publicly supported organization.       ►         X       X         b 33-1/3% support test-2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization							
17a	7a 10%-facts-and-circumstances test-2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization							
	<b>10%-facts-and-circumstances te</b> or more, and if the organization organization meets the 'facts-an	meets the 'facts-a d-circumstances'	and-circumstances test. The organiza	s' test, check this ation qualifies as	box and <b>stop he</b> a publicly support	e. Explain in Part ed organization.	t VI how the	
	Private foundation. If the organi	zation did not che	ck a box on line 1	13, 16a, 16b, 17a				
BAA					Scl	nedule A (Form 99	90 or 990-EZ) 2019	

# Schedule A (Form 990 or 990-EZ) 2019 SALUTE, INC.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

### Page 2

06-1718308

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
	lar year (or fiscal year beginning in) ►	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	<b>(f)</b> Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
Sec	tion B. Total Support		1	1	1		
	dar year (or fiscal year beginning in) 🕨	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	<b>(f)</b> Total
	Amounts from line 6						
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
-	income (less section 511 taxes) from businesses acquired after June 30, 1975						
с 11	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)						
	First five years. If the Form 990 organization, check this box and	stop here		nd, third, fourth, c	or fifth tax year as	a section 501(c)(	<sup>3)</sup> ▶
-	tion C. Computation of Pu		•				
15	Public support percentage for 20				-		00
16	Public support percentage from					16	olo
Sec	tion D. Computation of Inv		V				
17	Investment income percentage f	for <b>2019</b> (line 10c,	column (f), divide	ed by line 13, col	umn (f))	17	010
18	Investment income percentage f						olo
19a	33-1/3% support tests-2019. If is not more than 33-1/3%, check						
b	<b>33-1/3% support tests—2018.</b> If line 18 is not more than 33-1/3%	the organization d	lid not check a bo	x on line 14 or lir	ne 19a, and line 1	6 is more than 33-	1/3%, and
20	Private foundation. If the organi		-				

Part IV	Cummouting	Organizations
raruv	Supporting	Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

No Yes Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. 1 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was 2 described in section 509(a)(1) or (2). 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below. 3a **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in **Part VI** when and how the organization made the determination. 3b c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in **Part VI** what controls the organization put in place to ensure such use. 3c 4a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below. 4a **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. Δh **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes.' answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by 5a amendment to the organizing document). b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b c Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one 6 or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of 6 the filing organization's supported organizations? If 'Yes,' provide detail in Part VI. 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ). 7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' 8 complete Part I of Schedule L (Form 990 or 990-EZ). 8 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI. 9a **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If 'Yes,' provide detail in Part VI.* 9b c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If 'Yes,' provide detail in Part VI*. 9c 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below. 10a **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.) 10b

-				
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
	a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
	<b>b</b> A family member of a person described in (a) above?	11b		
	c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.	11c		
Sec	ction B. Type I Supporting Organizations			

- 1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in **Part VI** how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.*

#### Section C. Type II Supporting Organizations

			res	INO
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in <b>Part VI</b> how control or management of the			
	supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		

#### Section D. All Type III Supporting Organizations

Yes No 1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the 1 organization's governing documents in effect on the date of notification, to the extent not previously provided? Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). 2 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played 3 in this regard.

#### Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
  - a The organization satisfied the Activities Test. Complete line 2 below.
  - **b** The organization is the parent of each of its supported organizations. *Complete line 3 below.*
  - c The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).

#### 2 Activities Test. Answer (a) and (b) below.

- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in **Part VI identify those supported** organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- **b** Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.*
- 3 Parent of Supported Organizations. Answer (a) and (b) below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *Provide details in Part VI.*
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in **Part VI** the role played by the organization in this regard.

No

Yes

2a

2b

3a

3h

Yes

No

06-1718308 Page 6

rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	nizat	ions	
Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization	t on No ns mus	ov. 20, 1970 (explain ir st complete Sections A	n Part VI). <b>See</b> through E.
tion A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
Net short-term capital gain	1		
Recoveries of prior-year distributions	2		
Other gross income (see instructions)	3		
Add lines 1 through 3.	4		
Depreciation and depletion	5		
Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
Other expenses (see instructions)	7		
Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
tion B – Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
Acquisition indebtedness applicable to non-exempt-use assets	2		
Subtract line 2 from line 1d.	3		
Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
Multiply line 5 by .035.	6		
Recoveries of prior-year distributions	7		
Minimum Asset Amount (add line 7 to line 6)	8		
tion C – Distributable Amount			Current Year
Adjusted net income for prior year (from Section A, line 8, Column A)	1		
Enter 85% of line 1.	2		
Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
Enter greater of line 2 or line 3.	4		
Income tax imposed in prior year	5		
<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
	Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization tion A – Adjusted Net Income Net short-term capital gain Recoveries of prior-year distributions Other gross income (see instructions) Add lines 1 through 3. Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) Ction B – Minimum Asset Amount Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities Average monthly cash balances Fair market value of other non-exempt-use assets d Total (add lines 1a, 1b, and 1c) Discount claimed for blockage or other factors (explain in detail in Part VI): Acquisition indebtedness applicable to non-exempt-use assets Subtract line 2 from line 1d. Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions). Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by .035. Recoveries of prior-year distributions Minimum Asset Amount Adjusted net income for prior year (from Section A, line 8, Column A) Enter greater of line 2 or line 3. Income tax imposed in prior year	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Numeratorian Structions. All other Type III non-functionally integrated supporting organizations mustations All other Type III non-functionally integrated supporting organizations mustations. All other Type III non-functionally integrated supporting organizations mustations. All other Type III non-functionally integrated supporting organizations mustations. All other Type III non-functionally integrated supporting organizations mustations. All other gross income capture distributions         Net short-term capital gain       1         Recoveries of prior-year distributions       2         Other gross income (see instructions)       3         Add lines 1 through 3.       4         Depreciation and depletion       5         Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)       7         Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)       8         etion B - Minimum Asset Amount       4         Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):       1         a Average monthly cash balances       1b         c Fair market value of other non-exempt-use assets       1         a Gould (add lines 1a, 1b, and 1c)       1d         e Discount claimed for blockage or other factors (explain in detail in Part V):	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A status of the organizations of the organizations must complete Sections A status of the organizations of the organization indebted for part of year):         A digregate fair market value of all non-exempt-use assets       1         A deverage monthly cash balances       1         C and (add lines 1a, 1b, and 1c)       1         A sta

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

BAA

Schedule A (Form 990 or 990-EZ) 2019

Par	t V Type III Non-Functionally Integrated 509(a)(3) Su	pporting Organiza	tions (continued)	
Sec	tion D – Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exempt pu	rposes		
2	Amounts paid to perform activity that directly furthers exempt purposes of in excess of income from activity	S,		
3	Administrative expenses paid to accomplish exempt purposes of su	upported organizations		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the organization in $\ensuremath{\text{Part VI}}$ ). See instructions.	on is responsive (provide	details	
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Sec	tion E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
	Distributable amount for 2019 from Section C, line 6			
	Underdistributions, if any, for years prior to 2019 (reasonable cause required – explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
	From 2014			
-	PFrom 2015			
	From 2016			
	From 2017			
	Prom 2018			
1	f Total of lines 3a through e			
	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
	Carryover from 2014 not applied (see instructions)			
	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D, line 7: \$			
а	Applied to underdistributions of prior years			
	Applied to 2019 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j and 4c.			
	Breakdown of line 7:			
а	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
C	Excess from 2018			
e	Excess from 2019			

BAA

Schedule A (Form 990 or 990-EZ) 2019

Page 8

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b;Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) Part VI

Schedule	B
----------	---

(Form 990, 990-EZ,

01	550-11	,		
De	partment	of	the	Treasury

#### Internal Revenue Service

### PUBLIC DISCLOSURE COPY Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB	No	1545-0047
OIVID	INO.	1040-0047

**20**19

Name of the organization	Employer identification number				
SALUTE, INC.	SALUTE, INC.				
Organization type (check one):					
Filers of:	Section:				
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization				
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation				
Form 990-PF	527 political organization				
	501(c)(3) exempt private foundation				
	4947(a)(1) nonexempt charitable trust treated as a private foundation				
	501(c)(3) taxable private foundation				

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### Special Rules

- For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
  - For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year.

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)	1	1 Page <b>2</b>
Name of organization	Employer identification number	
SALUTE, INC.	06-1718308	

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional sp	pace is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>		\$ <u>151,787.</u>	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>2</u>		\$ <u>38,500.</u>	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ <u>105,000.</u>	Person     X       Payroll     Image: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$ <u>300,000.</u>	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$27,000.	PersonXPayrollImage: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person       Payroll       Noncash       (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)	1	1	Page <b>3</b>
Name of organization	Employer id	dentification n	umber
SALUTE, INC.	06-171	L8308	

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

Part II	<b>NONCASH Property</b> (see instructions). Use duplicate copies of Part II if additional space is needed.						
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
	N/A						
		\$\$					
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
		 \$\$					
(a) No. from	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
Part I		(See instructions.)	Date received				
		 \$					
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
		 \$					
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
AA		Schedule B (Form 990, 990-E					

TEEA0703L 08/09/19

	Form 990, 990-EZ, or 990-PF) (2019)			1 1 Page <b>4</b>			
Name of organ				Employer identification number $06-1718308$			
Part III	<i>Exclusively</i> religious, charitable, e or (10) that total more than \$1,000 for t the following line entry. For organizations c contributions of \$1,000 or less for the year. Use duplicate copies of Part III if additional	the year from any one contribute ompleting Part III, enter the total of (Enter this information once. See i	<b>or.</b> Complete f <i>exclusivel</i>	escribed in section 501(c)(7), (8), e columns (a) through (e) and y religious, charitable, etc.,			
(a) No. from Part I	(b) (C) Purpose of gift Use of gift			(d) Description of how gift is held			
	N/A						
			+				
			<u>+</u>				
	(e) Transfer of gift Transferee's name, address, and ZIP + 4			Relationship of transferor to transferee			
(a) No. from	(b)	(c) Use of gift	 	(d) Description of how gift is held			
No. from Part I	Purpose of gift	Use of gift		Description of now gift is held			
			+				
	Transferee's name, addres	Relati	Relationship of transferor to transferee				
(a) No. from			  	  (d) Description of how gift is held			
Part I	 		 				
	(e) Transfer of gift						
	Transferee's name, address, and ZIP + 4			Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held			
			+				
	(e) Transfer of gift Transferee's name, address, and ZIP + 4 Rela			ionship of transferor to transferee			
BAA S			Sched	Schedule B (Form 990, 990-EZ, or 990-PF) (2019)			

SCHEDULE D (Form 990) Department of the Treasury Internal Revenue Service	m 990) ► Complete if the organization answered 'Yes' on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.				OMB No. 1545-0047 2019 Open to Public Inspection
Name of the organization SALUTE, 1				06-17	identification number
		r Advised Funds or Othe wered 'Yes' on Form 990			
		(a) Donor advised f	unds	(b) Funds and	d other accounts
1 Total number at e	end of year				
2 Aggregate value of con	tributions to (during year)				
3 Aggregate value of gra	nts from (during year)				
4 Aggregate value a	at end of year				
5 Did the organizati are the organizati	on inform all donors and dor on's property, subject to the	nor advisors in writing that the organization's exclusive legal or	assets held in donc	or advised funds	Yes No
for charitable purp	poses and not for the benefit	rs, and donor advisors in writir of the donor or donor advisor,	or for any other pu	Irpose conferring	Yes No
	tion Easements.	wered 'Yes' on Form 990	Part IV line 7		
	•	the organization (check all the		•	
	f land for public use (for example	•		of a historically in	portant land area
	natural habitat			of a certified histo	•
	of open space				
	through 2d if the organization h	neld a qualified conservation cont	ribution in the form o	f a conservation ea	sement on the

			Held at the End of the Tax Year
ä	a Total number of conservation easements	2 a	
I	Total acreage restricted by conservation easements.	2 b	
(	Number of conservation easements on a certified historic structure included in (a)	2 c	
(	I Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register.	2 d	
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the	organiz	zation during the
	tax year ►		
4	Number of states where property subject to conservation easement is located ►		
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handli and enforcement of the conservation easements it holds?		
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conse	rvatior	easements during the year
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservati	on eas	ements during the year
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section and section 170(h)(4)(B)(ii)?	n 170	(h)(4)(B)(i) Yes No
9	In Part XIII, describe how the organization reports conservation easements in its revenue and ex- include, if applicable, the text of the footnote to the organization's financial statements that desc conservation easements.		
Par	t III Organizations Maintaining Collections of Art, Historical Treasures, or O Complete if the organization answered 'Yes' on Form 990, Part IV, line 8.	ther S	Similar Assets.
1;	a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue state historical treasures, or other similar assets held for public exhibition, education, or research in financial statements that describes these items.	ment urthera	and balance sheet works of art, ance of public service, provide in
I	If the organization elected, as permitted under FASB ASC 958, to report in its revenue statemer historical treasures, or other similar assets held for public exhibition, education, or research in furtherar following amounts relating to these items:	it and ice of p	balance sheet works of art, oublic service, provide the
	(i) Revenue included on Form 990, Part VIII, line 1		▶\$
	(ii) Assets included in Form 990, Part X		►\$
2			and the fellening

2	amounts required to be reported under FASB ASC 958 relating to these items:	ne tollowing	
i	a Revenue included on Form 990, Part VIII, line 1	▶\$	
I	a Assets included in Form 990, Part X	►\$	

TEEA3301L 8/22/19

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2019

Schedule D (Form 990) 2019 SALU	TE, INC.	ctions (	of Art. Histo	orica	Treasures or	Othe	06-1718 r Similar Ass		ontinu	Page 2
3 Using the organization's acquisition	-									
items (check all that apply):	, accession, a		_	-	-	une sigi		concette		
a Public exhibition					change program					
<b>b</b> Scholarly research	rations		e Other							
<ul> <li>c Preservation for future gener</li> <li>4 Provide a description of the organiz</li> </ul>		ons and e	xplain how they	/ furthe	er the organization's	s exemp	ot purpose in			
Part XIII. 5 During the year, did the organiza	tion colicit or	racciucad	lanations of a	t bict	ariaal traacuraa a	r othor	cimilar acasta			
to be sold to raise funds rather the								Yes		No
Part IV Escrow and Custodia line 9, or reported an	I Arrangem amount on	<b>ients.</b> C Form 9	omplete if f 90, Part X,	he o line	rganization ans 21.	swere	d 'Yes' on Foi	rm 99	), Par	t IV,
<b>1 a</b> Is the organization an agent, trus	stee, custodia	n or othe	r intermediary	for co	ontributions or othe	er asset	ts not included		F	
on Form 990, Part X? <b>b</b> If 'Yes,' explain the arrangement							· · · · · · · · · · · · · · · · [	Yes		No
				ng tai				Amoun	t	
<b>c</b> Beginning balance						1	с			
<b>d</b> Additions during the year						1	d			
e Distributions during the year						1	е			
f Ending balance										_
2 a Did the organization include an a							-		L	No
<b>b</b> If 'Yes,' explain the arrangement	in Part XIII. (	Check hei	re if the explai	nation	has been provide	d on Pa	art XIII		· · · · · L	
Part V Endowment Funds. C	omnlete if	the ora:	anization ar	ISWA	red 'Yes' on Fo	rm 99	0 Part IV lir	ne 10		
	(a) Current		(b) Prior yea		(c) Two years back		) Three years back		our year	s back
<b>1 a</b> Beginning of year balance		, ,							,	
<b>b</b> Contributions										
<b>c</b> Net investment earnings, gains, and losses										
<b>d</b> Grants or scholarships										
e Other expenditures for facilities										
and programs f Administrative expenses										
<b>q</b> End of year balance										
2 Provide the estimated percentag	e of the curre	nt year er	nd balance (lir	ne 1g.	column (a)) held	as:				
<b>a</b> Board designated or quasi-endowm		5	00 10	3,						
<b>b</b> Permanent endowment	00									
c Term endowment ►	olo									
The percentages on lines 2a, 2b, a	nd 2c should e	qual 100%								
3a Are there endowment funds not in t	the possession	of the org	anization that a	are he	ld and administered	for the		г		
organization by:								2-(1)	Yes	No
<ul><li>(i) Unrelated organizations</li><li>(ii) Related organizations</li></ul>								3a(i)		<b> </b>
<b>b</b> If 'Yes' on line 3a(ii), are the rela								3a(ii) 3b		<b> </b>
4 Describe in Part XIII the intended								50		ł
Part VI Land, Buildings, and		-								
Complete if the organi			Yes' on Fori	n 99	0, Part IV, line	11a.	See Form 99	0, Par	t X, lii	ne 10.
Description of property		(a) Cost o	or other basis estment)	(b	Cost or other basis (other)	(c) /	Accumulated preciation		Book va	
<b>1 a</b> Land			,		. /					
<b>b</b> Buildings										
c Leasehold improvements										
<b>d</b> Equipment					37,302.		13,277.		24	,025.
<b>e</b> Other										
Total. Add lines 1a through 1e. (Colum	nn (d) must ea	qual Form	990, Part X,	colum	n (B), line 10c.)					,025.
BAA							Schedu	ule D (F	orm 990	1) 2019

Schedule D (Form 990) 2019 SALUTE, INC.			06-17183	08 Page <b>3</b>
Part VII Investments – Other Securities.		N/A		
Complete if the organization answered				
(a) Description of security or category (including name of security) (1) Financial derivatives	(b) Book value	(C) Wethod of Va	luation: Cost or end-of-year	market value
(1) Financial derivatives				
(3) Other				
(A)				
(B)				
(C)				
(D) (E)				
(E)				
(F)				
(G)				
(H) (I)				
(I) Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) ►				
		N/A		
Complete if the organization answered				
(a) Description of investment	(b) Book value	(c) Method of valua	tion: Cost or end-of-y	ear market value
(1)				
(2)				
(3)				
(4) (E)				
(5) (6)				
(7)				
(8)				
(9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.)►				
Part IX Other Assets. Complete if the organization answered	N/A 'Yes' on Form 990	Part IV line 11	d See Form 990	Part X line 15
	scription			(b) Book value
(1)				
(2)				
(3)				
<u>(4)</u> (5)				
(6)				
(7)				
(8)				
(9)				
(10)	$2$ $i_{res}$ $1$ $E$ $\lambda$		<b>_</b>	
Total. (Column (b) must equal Form 990, Part X, column (E Part X Other Liabilities.	3) III 15.)		▶	
Complete if the organization answered 'Yes' on Fe	orm 990, Part IV, line 11	e or 11f. See Form 99	0, Part X, line 25.	
1. (a) Descri	ption of liability			(b) Book value
(1) Federal income taxes				
(2)				
(3) (4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10) (11)				
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)			►	
<b>2.</b> Liability for uncertain tax positions. In Part XIII, provide the text of the foo			orts the organization's liabil	ity for uncertain

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2019 SALUTE, INC.	06-1718308	Page 4
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per	Return.	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1 1	,588,461.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains (losses) on investments		
b Donated services and use of facilities	3.	
c Recoveries of prior year grants       2 c         d Other (Describe in Part XIII.)       SEE PART XIII       2 d		
d Other (Describe in Part XIII.) SEE PART XIII	2.	
e Add lines <b>2a</b> through <b>2d</b>	2e	249,675.
3 Subtract line 2e from line 1.	3 1	,338,786.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		· · ·
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIII.)		
c Add lines <b>4a</b> and <b>4b</b>	4c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5 1	,338,786.
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses p		
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	1 1	,418,096.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		, ,
a Donated services and use of facilities	3	
b Prior year adjustments	<u>.</u>	
c Other losses		
d Other (Describe in Part XIII.) SEE PART XIII 2d 171,44	2	
e Add lines 2a through 2d.		249,675.
3 Subtract line 2e from line 1.		,168,421.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		,100,421.
a Investment expenses not included on Form 990, Part VIII, line 7b. 4a		
b Other (Describe in Part XIII.)		
c Add lines 4a and 4b	4c	
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).	5 1	,168,421.
Part XIII Supplemental Information.	· · · ·	

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

# PART X - FASB ASC 740 FOOTNOTE

EFFECTIVE APRIL 1, 2009 SALUTE, INC. ADOPTED THE GUIDANCE IN THE FASB CODIFICATION

TOPIC RELATED TO UNCERTAINTY IN INCOME TAXES. THE ADOPTION OF THIS STANDARD HAS

RESULTED IN NO EFFECT ON THE ORGANIZATION'S FINANCIAL STATEMENTS. SALUTE, INC.

BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR THE POSITIONS TAKEN ON ITS RETURNS.

Schedule D (Form 990) 2019

#### SCHEDULE D, PART XI, LINE 2D OTHER REVENUE INCLUDED IN F/S BUT NOT INCLUDED ON FORM 990

SPEC EVENTS EXP CHARGED AGAINST REVENUE	\$ \$	<u>171,442.</u> 171,442.
SCHEDULE D, PART XII, LINE 2D OTHER EXPENSES AND LOSSES PER AUDITED F/S		
SPEC EVENTS EXP OFFSET AGAINST REVENUES	\$ \$	171,442. 171,442.

SCHEDULE G (Form 990 or 990-EZ) Supplemental Information Regarding Fundra Complete if the organization answered 'Yes' on Form 990 organization entered more than \$15,000 on Attach to Form 990 or Form					v	5 U			
					,000 on Form 990-EZ, line 6a	2019			
Department of the Treasury Internal Revenue Service	► G	o to <i>www.irs.g</i>			or Form 990-EZ. ructions and the latest	informat	ation. Open to Public Inspection		
Name of the organization SALUTE, INC.							Employer identific		
Fundraising	Activities. Comple	te if the organiza	ation answ	ered 'Yes' o	on Form 990, Part IV, line		0 1/1050	0	
	Z filers are not re the organization (				owing activities. Check	all that a	nnlv		
a Mail solicitatio	-		lough uny	e					
<b>b</b> Internet and e	email solicitations	5		f	Solicitation of gove	ernment g	rants		
c Phone solicita				g	X Special fundraising	g events			
<b>d</b> In-person soli		r oral agreement	t with any i	ndividual (i	including officers, directo	ore trustaa	s or key		
employees listed	in Form 990, Par	t VII) or entity	in connec	tion with p	rofessional fundraising	services?			
<b>b</b> If 'Yes,' list the 10 compensated at I	0 highest paid inc east \$5,000 by th	lividuals or enti le organization.	ities (fund	raisers) pu	irsuant to agreements i	under whi	ch the fundra	iser is to be	
(i) Name and addres or entity (fund		(ii) Activity	have custo	fundraiser dy or control ibutions?	(iv) Gross receipts from activity	(or re fundrai	ount paid to tained by) ser listed in lumn <b>(i)</b>	(vi) Amount paid to (or retained by) organization	
			Yes	No			( <b>1</b> )		
1									
2									
3									
4									
·									
-									
5									
6									
7									
8									
9									
5									
10									
						1.6. 1.1		0.	
<ol> <li>List all states in whor licensing.</li> </ol>	lich the organizatio	on is registered of	or licensed	IO SOIICIT C	ontributions or has been	notified it	is exempt fron	i registration	

### Schedule G (Form 990 or 990-EZ) 2019 SALUTE, INC.

06-1718308 Page **2** 

Part II Fundraising Events. Complete if the organization answered 'Yes' on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

REV			(a) Event #1 <u>SPECIAL EVENTS</u> (event type)	(b) Event #2 <u>TEAM SALUTE FU</u> (event type)	(c) Other events NONE (total number)	(d) Total events (add column (a) through column (c))
REVENUE	1	Gross receipts	306,547.	262,610.		569,157
Ĕ	2	Less: Contributions	149,671.	258,675.		408,346
	3	Gross income (line 1 minus line 2)	156,876.	3,935.		160,811
	4	Cash prizes				
	5	Noncash prizes	473.			473
	6	Rent/facility costs	4,241.	6,623.		10,864
	7	Food and beverages	51,821.	17,752.		69,573
	8	Entertainment				
1	9	Other direct expenses	40,539.	49,993.		90,532
-	11	Direct expense summary. Add lines 4 thr Net income summary. Subtract line 10 fr Gaming. Complete if the organiza	om line 3, column (d). Ition answered 'Ye		►	-10,631
2		\$15,000 on Form 990-EZ, line 6a.	<b>(a)</b> Bingo	(b) Pull tabs/instant bingo/progressive	(c) Other gaming	<b>(d)</b> Total gaming (add column <b>(a)</b>
REVENUE				bingo		through column (c))
Ē	1	Gross revenue				
	-	Gross revenue				
	2					
	2	Cash prizes				
	2 3 4	Cash prizes Noncash prizes Rent/facility costs				
	2 3 4 5	Cash prizes Noncash prizes Rent/facility costs Other direct expenses	Yes <sup>%</sup>	Yes <sup>8</sup>	Yes <sup>%</sup>	
	2 3 4 5 6	Cash prizes Noncash prizes Rent/facility costs Other direct expenses Volunteer labor	No	No	No	
DE EXPENSES	2 3 4 5 6 7	Cash prizes Noncash prizes Rent/facility costs Other direct expenses Volunteer labor Direct expense summary. Add lines 2 thr	ough 5 in column (d).	No	No ►	
EXPENSES 9 a	2 3 4 5 6 7 8 Ente	Cash prizes	No ough 5 in column (d) ne 7 from line 1, colum onducts gaming activitie g activities in each of th	nn (d)	No ►	

Schedule G (Form 990 or 990-EZ) 2019

chedule G (Form 990 or 990-EZ) 2019 SALUTE, INC.		06-1718308	
11 Does the organization conduct gaming activities with nonmembers?		Yes	No
12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?		Yes	No
13 Indicate the percentage of gaming activity conducted in:	1 1		
a The organization's facility	13a		00
<b>b</b> An outside facility	13b		olo
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
Name ►			
Address ►			
<ul> <li>15 a Does the organization have a contract with a third party from whom the organization receives gaming revenue b If 'Yes,' enter the amount of gaming revenue received by the organization &lt; \$ and the of gaming revenue retained by the third party &lt; \$</li> <li>c If 'Yes,' enter name and address of the third party:</li> </ul>	e?		No
Name ►			
Address ►			'   
16 Gaming manager information:			
Name ►			
Gaming manager compensation ► \$			
Description of services provided			
Director/officer Employee Independent contractor			
17 Mandatory distributions:			
<b>a</b> Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		Yes	No
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in t	he		
organization's own exempt activities during the tax year ► \$			<del></del>
<b>Part IV</b> Supplemental Information. Provide the explanations required by Part I, line 2b, colu and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any information. See instructions.			v);

SCHEDULE I		G	ants and Ot	her Assistance	to Organization	ıs,		OMB No. 1545-0047
(Form 990)				nd Individuals i ion answered 'Yes' on F				2019
Department of the Treasury Internal Revenue Service		Comple	-	► Attach to Form 99 irs.gov/Form990 for the	90.	21 01 22.		Open to Public Inspection
Name of the organization	I.						Employer identifi	cation number
SALUTE, INC.		<u> </u>					06-17183	08
Part I General In								
the selection crite	eria used to award t	he grants or assistand	ce?	r assistance, the grantees				X Yes No
				unds in the United States.			PART IV	
				and Domestic Gov more than \$5,000.				
<b>1 (a)</b> Name and addr or gove	ress of organization ernment	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1)								
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								
(8)								
2 Enter total number	er of section 501(c)(	(3) and government o	manizations listed	in the line 1 table				<u>↓</u>
							••••••	+ <u> </u>
BAA For Paperwork R					TEEA3901L	07/10/19	Schedu	le I (Form 990) (2019)

06-1718308

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1 ASSIST WITH LIVING MEDICAL HOME CAR	930	815,289.			
2					
3					
4					
5					
6					
7					

**Part IV** Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

### PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S.

SCHEDULE I, PART I, LINE 2: SALUTE, INC. HAS STRINGENT STANDARDS FOR ANY DISBURSEMENT OF FUNDS. NO APPLICANT CAN RECEIVE ASSISTANCE WITHOUT A SALUTE, INC. CLIENT ADVOCATE HAVING FULL ACCESS TO A MILITARY OFFICIAL, I.E. A VA HOSPITAL CASEWORKER, PERSONALLY FAMILIAR WITH THE VETERAN'S CASE. CLIENT ADVOCATES WORK VERY CLOSELY WITH THE CASEWORKER TO UNDERSTAND THE VETERAN'S HISTORY, PRESENT SITUATION, AND PLANS FOR THE FUTURE. IF IT IS DETERMINED THAT ASSISTANCE FROM SALUTE, INC. CAN PROVIDE A POSITIVE IMPACT IN THE VETERAN'S LIFE, WITHOUT DUPLICATING THE VA'S BENEFITS, A CHECK REQUEST (WITH SUPPORTING DOCUMENTATION) IS PREPARED BY THE CLIENT ADVOCATE. ALL DISBURSEMENTS ARE PERSONALLY REVIEWED AND APPROVED BY THE CONTROLLER AND THE DIRECTOR, VERIFYING THAT THE W-9 INFORMATION HAS BEEN COLLECTED FOR PAYMENTS TO **20**19

# SCHEDULE I, PART IV - SUPPLEMENTAL INFORMATION PAGE 3

### SALUTE, INC.

06-1718308

# PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S. (CONTINUED)

APPLICABLE INDIVIDUALS. A DETAILED FILE IS MAINTAINED FOR EACH APPLICANT, DOCUMENTING DISBURSEMENTS AND CONVERSATIONS BETWEEN THE CLIENT ADVOCATE, THE VETERAN, AND THEIR CASEWORKER. ADDITIONALLY, MONTHLY SUMMARIES OF ASSISTANCE ARE REVIEWED.

### SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

SALUTE, INC.

### FORM 990, PART III, LINE 1 - ORGANIZATION MISSION

SALUTE, INC. PASSIONATELY PURSUES MEETING THE FINANCIAL, PHYSICAL, AND EMOTIONAL NEEDS OF INJURED MILITARY SERVICE MEMBERS, VETERANS AND THEIR FAMILIES. WE STRIVE TO RAISE AWARENESS OF THEIR SACRIFICES AND PROVIDE A SAFETY NET TO ENSURE EVERY MILITARY FAMILY IS TREATED WITH RESPECT.

### FORM 990, PART VI, LINE 8 - EXPLANATION OF NO CONTEMPORANEOUSLY DOCUMENTATION OF MEETINGS

THERE ARE NO OTHER COMMITTEES, EXCEPT THE BOARD OF DIRECTORS, WITH THE AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY.

### FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

THE 990 IS REVIEWED PRIMARILY BY SALUTE'S CONTROLLER IN CONSULTATION WITH THE DIRECTOR PRIOR TO FILING.

### FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS

ANNUAL REVIEW AND SIGN-OFF OF CONFLICT OF INTEREST POLICY AND REQUIRED DISCLOSURE OF ANY CONFLICTS.

### FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

THE ORGANIZATION'S GOVERNING DOCUMENTS ARE AVAILABLE UPON REQUEST AND ITS FINANCIAL STATEMENTS ARE POSTED ON ITS WEBSITE.

2019

# FEDERAL SUPPLEMENTAL INFORMATION

### SALUTE, INC.

06-1718308

PAGE 1

SCHEDULE I, PART 1V THE NUMBER OF RECIPIENTS WAS COMPUTED BY THE NUMBER OF VETERANS HELPED MULTIPLIED BY THE AVERAGE FAMILY SIZE OF THE VETERAN'S FAMILY, ACCORDING TO OUR DATABASE. 824 VETERANS WERE HELPED AND THE AVERAGE FAMILY SIZE WAS ESTIMATED TO BE 3.25.

For O PMT	Attorney General KWAME RAOUL State     Charitable Trust Bureau, 100 West R	<b>VUAL REPOR</b> e of Illinois andolph	Г	Form AG990-IL Revised 1/19 ID: 2BN ILVA0212L 11/05/19
AMT	11th Floor, Chicago, Illinois 606	01 CO	# 0105	2465
	Report for the Fiscal Period:	X	Check all Copy of I	I <i>items attached:</i> RS Return ancial Statements
INIT	Beginning 4/01/19	Make Checks Payable to the Illinois X	Copy of F	
		the Illinois X Charity Bureau Fund		ial Report Filing Fee e Report Filing Fee
Fed	eral ID # 06-1718308 & Ending <u>3/31/20</u> MO DAY YR		φ100.00 Lat	MO DAY YR
	57	Date Organization w	as created	5/26/2004
	LEGAL NAME SALUTE, INC.	Year-end amounts		
	MAIL	A ASSETS	А\$	1,380,841.
	DDRESS 18 NORTH BOTHWELL STREET	<b>B</b> LIABILITIES	в\$	0.
	7, STATE IP CODE PALATINE, IL 60067	C NET ASSETS	С\$	1,380,841.
Ι	SUMMARY OF ALL REVENUE ITEMS DURING THE YEAR:	PERCENTAGE		AMOUNT
	D PUBLIC SUPPORT, CONTRIBUTIONS & PROGRAM SERVICE REV. (GROSS AMTS.)	98.90%	<b>D</b> \$	1,324,102.
	E GOVERNMENT GRANTS & MEMBERSHIP DUES	00	Е\$	
	F OTHER REVENUES SEE STATEMENT 1	1.10 %	F\$	14,684.
	G TOTAL REVENUE, INCOME AND CONTRIBUTIONS RECEIVED (ADD D, E, & F)	100%	<b>G</b> \$	1,338,786.
П	SUMMARY OF ALL EXPENDITURES DURING THE YEAR:			
	H OPERATING CHARITABLE PROGRAM EXPENSE	86.34 %	Н\$	1,008,819.
	I EDUCATION PROGRAM SERVICE EXPENSE	olo	I\$	
	J TOTAL CHARITABLE PROGRAM SERVICE EXPENSE (ADD H & I)	86.34%	J\$	1,008,819.
	J1 JOINT COSTS ALLOCATED TO PROGRAM SERVICES (INCLUDED IN J):	L		
	K GRANTS TO OTHER CHARITABLE ORGANIZATIONS	00	к\$	
	L TOTAL CHARITABLE PROGRAM SERVICE EXPENDITURE (ADD J & K)	86.34%	L \$	1,008,819.
	M MANAGEMENT AND GENERAL EXPENSE	3.36%	<u>-</u> т М \$	39,226.
	N FUNDRAISING EXPENSE	10.30%	N \$	120,376.
	O TOTAL EXPENDITURES THIS PERIOD (ADD L, M, & N)	10.30%	<b>0</b> \$	1,168,421.
ш	SUMMARY OF ALL PAID FUNDRAISER AND CONSULTANT ACTIVITIES: (Attach Attorney General Report of Individual Fundraising Campaign — Form IFC. One for each PFR.) PROFESSIONAL FUNDRAISERS:			1,100,421.
	P TOTAL AMOUNT RAISED BY PAID PROFESSIONAL FUNDRAISERS	100%	Р\$	0.
	<b>Q</b> TOTAL FUNDRAISERS FEES AND EXPENSES	8	<b>Q</b> \$	0.
	R NET RECEIVED BY THE CHARITY (P MINUS Q=R)	00	<b>R</b> \$	0.
	PROFESSIONAL FUNDRAISING CONSULTANTS: S TOTAL AMOUNT PAID TO PROFESSIONAL FUNDRAISING CONSULTANTS		<b>S</b> \$	0.
IV	COMPENSATION TO THE (3) HIGHEST PAID PERSONS DURING THE YE	AR:		
	T NAME, TITLE: MARY BETH BEIERSDORF, EXEC DIRECTOR		т\$	61,360.
	U NAME, TITLE: SUSAN HUSSEY, RACE DIRECTOR		υ\$	45,780.
	V NAME, TITLE: SHEILYA HACKETT-SWAN, CONTROLLER		<b>v</b> \$	45,368.
v	CHARITABLE PROGRAM DESCRIPTION: CHARITABLE PROGRAM (3 HIGHEST BY \$ EXPENDED) COL	DE CATEGORIES	List on b	ack side of instructions CODE
	W DESCRIPTION: SEE STATEMENT 2		<b>W</b> #	127
	X DESCRIPTION:		X #	
	Y DESCRIPTION:		Υ#	

IF	THE ANSWER TO ANY OF THE FOLLOWING IS YES, ATTACH A DETAILED EXPLANATION:		YES	NO
1	WAS THE ORGANIZATION THE SUBJECT OF ANY COURT ACTION, FINE, PENALTY OR JUDGMENT?	1		Х
2	HAS THE ORGANIZATION OR A CURRENT DIRECTOR, TRUSTEE, OFFICER OR EMPLOYEE THEREOF, EVER BEEN CONVICTED BY ANY COURT OF ANY MISDEMEANOR INVOLVING THE MISUSE OR MISAPPROPRIATION OF FUNDS OR ANY FELONY?	2		Х
3	DID THE ORGANIZATION MAKE A GRANT AWARD OR CONTRIBUTION TO ANY ORGANIZATION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES OWNS AN INTEREST; OR WAS IT A PARTY TO ANY TRANSACTION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES HAS A MATERIAL FINANCIAL INTEREST; OR DID			
	ANY OFFICER, DIRECTOR OR TRUSTEE RECEIVE ANYTHING OF VALUE NOT REPORTED AS COMPENSATION?	3		Х
4	HAS THE ORGANIZATION INVESTED IN ANY CORPORATE STOCK IN WHICH ANY OFFICER, DIRECTOR OR TRUSTEE OWNS MORE THAN 10% OF THE OUTSTANDING SHARES?	4		Х
5	IS ANY PROPERTY OF THE ORGANIZATION HELD IN THE NAME OF OR COMMINGLED WITH THE PROPERTY OF ANY OTHER PERSON OR ORGANIZATION?	5		Х
6	DID THE ORGANIZATION USE THE SERVICES OF A PROFESSIONAL FUNDRAISER? (ATTACH FORM IFC )	6		Х
7a	DID THE ORGANIZATION ALLOCATE THE COST OF ANY SOLICITATION, MAILING, ADVERTISEMENT OR LITERATURE COSTS BETWEEN PROGRAM SERVICE AND FUNDRAISING EXPENSES?	7		Х
7b	IF 'YES', ENTER (i) THE AGGREGATE AMOUNT OF THESE JOINT COSTS \$; (ii) THE AMOUNT ALLOCATED TO PROGRAM SERVICES \$; (iii) THE AMOUNT ALLOCATED TO MANAGEMENT AND GENERAL \$; AND (iv) THE AMOUNT ALLOCATED TO FUNDRAISING \$			
8	DID THE ORGANIZATION EXPEND ITS RESTRICTED FUNDS FOR PURPOSES OTHER THAN RESTRICTED PURPOSES?	8		Х
9	HAS THE ORGANIZATION EVER BEEN REFUSED REGISTRATION OR HAD ITS REGISTRATION OR TAX EXEMPTION			
	SUSPENDED OR REVOKED BY ANY GOVERNMENTAL AGENCY?	9		Х
10	WAS THERE OR DO YOU HAVE ANY KNOWLEDGE OF ANY KICKBACK, BRIBE, OR ANY THEFT, DEFALCATION, MISAPPROPRIATION, COMMINGLING OR MISUSE OF ORGANIZATIONAL FUNDS?	10		Х
11	LIST THE NAME AND ADDRESS OF THE FINANCIAL INSTITUTIONS WHERE THE ORGANIZATION MAINTAINS ITS THREE LARGEST ACCOUNTS:			
	SEE STATEMENT 3			
12	NAME AND TELEPHONE NUMBER OF CONTACT PERSON: <u>SHEILYA HACKETT-SWAN 847-359-8811</u>			

### ALL ATTACHMENTS MUST ACCOMPANY THIS REPORT – SEE INSTRUCTIONS

UNDER PENALTY OF PERJURY, I (WE) THE UNDERSIGNED DECLARE AND CERTIFY THAT I (WE) HAVE EXAMINED THIS ANNUAL REPORT AND THE ATTACHED DOCUMENTS, INCLUDING ALL THE SCHEDULES AND STATEMENTS AND THE FACTS THEREIN STATED ARE TRUE AND COMPLETE AND FILED WITH THE ILLINOIS ATTORNEY GENERAL FOR THE PURPOSE OF HAVING THE PEOPLE OF THE STATE OF ILLINOIS RELY THEREUPON. I HEREBY FURTHER AUTHORIZE AND AGREE TO SUBMIT MYSELF AND THE REGISTRANT HEREBY TO THE JURISDICTION OF THE STATE OF ILLINOIS.

	MARC GALLANT		
<b>BE SURE TO INCLUDE ALL FEES DUE:</b> 1 REPORTS ARE DUE WITHIN SIX	PRESIDENT or TRUSTEE (PRINT NAME)	SIGNATURE	DATE
MONTHS OF YOUR FISCAL YEAR END. 2 FOR FEES DUE SEE INSTRUCTIONS. 3 REPORTS THAT ARE LATE OR INCOMPLETE ARE SUBJECT TO A \$100.00 PENALTY.	GRIFFIN KNIGHT		
	TREASURER OF TRUSTEE (PRINT NAME)	SIGNATURE	DATE
	PREPARER (PRINT NAME) ILVA0212L 11/05/19	SIGNATURE	DATE

# **20**19

# **ILLINOIS STATEMENTS**

## SALUTE, INC.

STATEMENT 1 FORM AG990-IL, PAGE 1, LINE F OTHER REVENUES INTEREST AND DIVIDEND INCOME
STATEMENT 2 FORM AG990-IL, PAGE 1, PART V CHARITABLE PROGRAM DESCRIPTION - LINE W PROGRAMS FOR VETERANS AND ACTIVE DUTY MILITARY PROVIDING ASSISTANCE BAED ON THE NEED AND RESOURCES INCLUDING: EMERGENCY FINANCIAL ASSISTANCE, ADAPTIVE HOME RENOVATION AND THERAPUTIC SPORTS CAMPS AND ACTIVITIES.
STATEMENT 3 FORM AG990-IL, PAGE 2, QUESTION 11 MAME AND ADDRESS OF INSTITUTIONS HOLDING THREE LARGEST ACCOUNTS PALATINE BANK 10 W PALATINE ROAD, PALATINE, IL 60067

PAGE 1

Form	8868
UIII	

(Rev. January 2020) Department of the Treasury Internal Revenue Service

### Application for Automatic Extension of Time To File an Exempt Organization Return

OMB No. 1545-0047

► File a separate application for each return.

### Go to www.irs.gov/Form8868 for the latest information.

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit *www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.* 

### Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	SALUTE, INC.	06-1718308
File by the	Number, street, and room or suite number. If a P.O. box, see instructions.	
due date for filing your	18 NORTH BOTHWELL STREET	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions.	
instructions.	PALATINE, IL 60067	

Application Is For		Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (section 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

•	The books are in the care of ►	SHEILYA	HACKETT-SWAN

Talanhana Na	•	017	250	0011
Telephone No.	-	84/-	359-	SSTT

Fax No. ► 847-359-8818

•	If the organization d	loes not have an office or place of	f business in the United States, check this box	

•	If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN)	. If this is for the whole group,
	check this box ► . If it is for part of the group, check this box ► and attach a list with the	names and TINs of all members
	the extension is for.	

1	I request an automatic 6-month extension of time until	2/15	, 20 <u>21</u>	to file the exempt organization return
	for the organization named above. The extension is t	for the organiz	zation's return	for:

•		calendar year 20	) or
---	--	------------------	------

	►	X tax year beginning	<u>4/01</u>	,20 <u>19</u>	, and ending	<u>3/31</u>	, 20	<u>20</u> .			
2		ne tax year entered in line Change in accounting pe		than 12 mon	ths, check reaso	on: Initia	al return		Final retu	rn	
32	a If tł	is application is for Form	15 990-RI 99(	)-PF 990-T	4720 or 6069 e	onter the tent	ative tax	less anv			

nonrefundable credits. See instructions	3 a	\$ 0
<b>b</b> If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit	3 b	\$ 0
c Balance due Subtract line 3b from line 3a Include your payment with this form if required by using		

**C Balance due.** Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2020)

0.

3 c \$

For	-orm 990							OMB No. 1545-0047					
	v. January :					Janization 4947(a)(1) of the							2019
Dep Inte	artment of rnal Reveni	the Treasury ue Service		<ul> <li>Do not e</li> <li>Go to www</li> </ul>	enter soc w.irs.gov	ial security numb //Form990 for ins	ers on this for structions a	rm as it m <b>and the</b>	nay be mad latest inf	e public. ormatio	n.		Open to Public Inspection
Α	For the	2019 calend	ar year, or ta			4/01			nd ending				, 2020
В	Check if a	applicable:	С								D Emplo	yer iden	tification number
	Addr	ess change	SALUTE, 1	INC.							06-	1718	3308
	Nam		18 NORTH			'REET					E Teleph	none nun	nber
	Initia	I return	PALATINE,	, IL 600	067						847	-359	9-8811
	Final r	return/terminated											
	Ame	nded return									<b>G</b> Gross	receipts	\$ 1,510,228.
	Appli	ication pending	F Name and add	dress of princip	al officer:	<sup>:</sup> MARC GAL	I.ANT		ŀ	<b>l(a)</b> Is this	a group retu	irn for su	Ibordinates? Yes X No
			SAME AS (	C ABOVE					ŀ	I(b) Are all	l subordinate " attach a lis	s includ	ed? Yes No
I	Tax-exe	empt status:	X 501(c)(3)	501(c) (		) < (insert no.)	4947(a)	)(1) or	527	11 140,		i. (300 ii	istractions)
J	Webs	site: 🕨 🗤	N.SALUTEI	NC.ORG					ŀ	I(c) Group	exemption n	number	•
Κ	Form of	f organization:	X Corporation	Trust	Assoc	ciation Other►	•	L Year	r of formatio	n: 200	4 M	State of	legal domicile: IL
Pa	art I	Summary	1										
						most significar				<u>THE</u> N	ieeds c	) <u>F_I</u>	IJURED
e	M	<u> IILITARY</u>	SERVICE	MEMBERS	S <u>, VE</u>	TERANS AN	<u>D THEIR</u>	<u>FAMI</u>	ILIES.				
Activities & Governance													
/err	2 0												
<u></u>	2 C 3 N	heck this bo				ontinued its op body (Part VI, I						net a:	13
ે	4 N					e governing bo						4	13
ties	5 T					ndar year 2019						5	10
tivil	<b>6</b> T					sary)						6	260
Ac						(III, column (C)						7a	0.
	b N	et unrelated	business taxa	able income	e from F	Form 990-T, lin	ie 39			1		7b	0.
											Prior Year		Current Year
e			• •							-	1,098,	670.	1,334,733.
Revenue		-	-		÷.	es 3, 4, and 7d					5	752.	14,684.
Re			•			6d, 8c, 9c, 10						<u>, 52.</u> 601.	-10,631.
						t equal Part VII					1,182,		1,338,786.
	<b>13</b> G	rants and sir	nilar amounts	s paid (Part	IX, col	lumn (A), lines	1-3)				710,		815,289.
	<b>14</b> B	enefits paid	to or for mem	bers (Part I	IX, colu	umn (A), line 4	)				, .		
	<b>15</b> S	alaries, othe	r compensatio	on, employe	ee bene	efits (Part IX, c	olumn (A),	lines 5-	.10)		235,	608.	247,206.
ses	<b>16a</b> P	rofessional fu	undraising fee	es (Part IX,	colum	n (A), line 11e)							,
Expens	b T		-	-		(D), line 25) ►			,376.				
ň	17 0					la-11d, 11f-24e					122	001	105 026
			-			Part IX, colum	-			-	<u>122,</u> 1,067,		105,926. 1,168,421.
				-	•	n line 12					114,2		170,365.
<u>ک</u>										Reginni	ng of Curre		End of Year
Net Assets or Fund Relances	<b>20</b> T	otal assets (F	Part X, line 16	6)							1,210,		1,380,841.
Ass	<b>21</b> T										_,,	0.	0.
Net	<b>22</b> N	et assets or	fund balances	s. Subtract	line 21	from line 20				-	1,210,	476	1,380,841.
	art II	Signature								-		170.	1/000/0111
		- <b>-</b>		xamined this ref	turn, inclu	uding accompanying	schedules and	d statemen	nts, and to th	e best of n	ny knowledge	e and be	lief, it is true, correct, and
com	plete. Decl	aration of prepare	er (other than offic	cer) is based or	n all infor	mation of which pre	parer has any k	knowledge					
_													
Si	gn ere	Signature	e of officer							Da	ate		
He	ere		GALLANT							PRES	IDENT		
			print name and titl	le	-						,		DTN
			eparer's name		Prepa	irer's signature		D	Date		Check	if	PTIN
Pa			IAN N MCO								self-employ	yed	P00068981
Pr	eparer	-	► <u>MCCLU</u>			<u>&amp; CO. CH</u>					4		
US	e Only	Firm's addres	s ►1650	N. ARLI	.NGTO	N HEIGHTS	ROAD,	#200			Firm's EIN	► 36	5-3346524

May the IRS discuss this return with the preparer shown above? (see instructions) ..... BAA For Paperwork Reduction Act Notice, see the separate instructions.

ARLINGTON HEIGHTS, IL 60004

Phone no.

No

847-870-0380

X Yes

Forn	n <b>990</b> (		SALUTE, IN						06-1	71830	08	P	age <b>2</b>
Pa	tⅢ		ement of Prog										
			k if Schedule O co			to any line in this	Part III						Х
1		-	ibe the organization	on's mission:									
	<u>SEE</u>	SCHE	DULE O										
2	Did th	o organ	ization undertake a	ny cignificant	program convi	and during the year	which wore pe	t listed on the	orior				
2											Yes	v	No
			ribe these new serv							·· 🗌	162	Λ	NO
3			nization cease cor			ant changes in how	w it conducts	any program	services?		Yes	Y	No
Ŭ			ribe these changes					any program.		П	105	Λ	no
4	Desc	ribe the	organization's pro c)(3) and 501(c)(4	ogram servic	e accomplish	ments for each of	its three large	est program se	ervices, as	measur	ed by e	xpens	ses.
	and r	evenue	, if any, for each p	program serv	ice reported.		filount of gran			, ing, ing		pens	00,
-	Cad		) (European	<u> </u>	000 010	including graphs	<u>ب</u> د		(Deversue	ć	0.00		
48	a (Code	-	) (Expense			including grants of		)					5 <u>3.</u> )
			S FOR INJURE										N
			AND RESOUR					ASSISTANC	E, ADAP	TIVE	HOME		
	<u>REN</u>	OVAT.	ION AND THEF	<u>APUTIC</u>	PORTS CA	MPS AND ACT	IVITIES.						
										· – – –			
										·			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
11	o (Code	۵.	) (Expense	s Ś		including grants of	of Ś	)	(Revenue	Ś			<u> </u>
41		·	) (Expense				л • 	)	(i tevenue	Υ			)
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
1	c (Code	۵.	) (Expense	s Ś		including grants of	of S	)	(Revenue	Ś			<u> </u>
-+ (		··	) (Expense	··· ··			······································	)	(I CACHING	*			)
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
										· – – –			
4 0	d Other	r progra	m services (Descr										
	(Expe	enses	\$	in	cluding grants	s of \$		) (Revenue	\$		•	)	
4 e	<b>e</b> Total	progra	m service expense		1,008,								
	_										Form	000 7	(0010)

 Form 990 (2019)
 SALUTE, INC.

 Part IV
 Checklist of Required Schedules

06-1718308	
------------	--

_			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If 'Yes,'</i> complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If 'Yes,' complete Schedule D, Part V</i>	10		Х
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	11 a	Х	
ł	Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.	11 b		Х
	Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		Х
C	I Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d		Х
e	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		Х
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
12 a	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a	Х	
ł	Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		Х
14 a	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
ł	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV</i>	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		Х
20a	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
b	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21		Х

BAA

Form 990 (2019)

Form 990 (2019) SALUTE, INC. Part IV Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III..... 22 22 Х Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current 23 and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Х Schedule J..... 23 24 a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a.... Х 24a **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?..... 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c **d** Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?..... 24d 25 a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I..... Х 25a **b** Is the organization aware that it engaged in an excess benefit transaction with a disgualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L. Part I 25h Х Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? *If 'Yes,' complete Schedule L, Part II*...... 26 Х 26 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key 27 employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these Х persons? If 'Yes,' complete Schedule L, Part III. 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): 28 a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If Х 'Yes,' complete Schedule L, Part IV..... 28a Х **b** A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV..... 28b c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes,' complete Schedule L, Part IV. 28c Х Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M..... Х 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation 30 Х contributions? If 'Yes,' complete Schedule M...... 30 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I...... Х 31 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete 32 Schedule N, Part II Х 32 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If 'Yes,' complete Schedule R, Part L*..... 33 Х 33 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, 34 Х and Part V, line 1..... 34 **35 a** Did the organization have a controlled entity within the meaning of section 512(b)(13)?.... Х 35a **b** If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If 'Yes,' complete Schedule R, Part V, line 2*..... 35b Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2..... 36 36 Х Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If 'Yes,' complete Schedule R, Part VI*..... 37 37 Х Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? 38 Х Note: All Form 990 filers are required to complete Schedule O. 38 Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V..... Yes No 1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable..... 1 a 123 **b** Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable ..... 1 b 0 c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming Х (gambling) winnings to prize winners? 1 c

BAA

06-1718308

Page 4

		(2019) SALUTE, INC. 06-1718308	}	F	Page 5
Par	t V	Statements Regarding Other IRS Filings and Tax Compliance (continued)			
				Yes	No
-					
28	Lnte men	er the number of employees reported on Form W-3, Transmittal of Wage and Tax State- its, filed for the calendar year ending with or within the year covered by this return <b>2a</b> 10			
		least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b	Х	
L		e: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)	20		
2.		the organization have unrelated business gross income of \$1,000 or more during the year?	20		Х
			3a		Л
		s,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule 0	3 b		
4 a	At a	ny time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	4 -		Х
		ncial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Λ
t		es,' enter the name of the foreign country			
		instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
		the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		Х
		any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b		Х
C	: If 'Y	es,' to line 5a or 5b, did the organization file Form 8886-T?	5 c		
62	Doe	s the organization have annual gross receipts that are normally greater than \$100,000, and did the organization			
	solic	tit any contributions that were not tax deductible as charitable contributions?	6 a		Х
ł	<b>)</b> If 'Ye	es,' did the organization include with every solicitation an express statement that such contributions or gifts were			
_		tax deductible?	6 b		
7	Orga	anizations that may receive deductible contributions under section 170(c).			
	Did	the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and			
6	serv	rices provided to the payor?	7 a		Х
ł	h lf 'Y	es, did the organization notify the donor of the value of the goods or services provided?	7 b		
		the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file			
	Forn	n 8282?	7 c		Х
c	<b>i</b> If 'Y	es,' indicate the number of Forms 8282 filed during the year 7 d			
e	Did	the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		Х
f	Did	the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		Х
		e organization received a contribution of qualified intellectual property, did the organization file Form 8899			
		equired?	7 g		
ŀ	lf th	e organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Forn	n 1098-C?	7 h		
8		nsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring			
	orga	anization have excess business holdings at any time during the year?	8		
9	Spo	nsoring organizations maintaining donor advised funds.			
a	Did	the sponsoring organization make any taxable distributions under section 4966?	9 a		
Ł	Did	the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9 b		
10	Sec	tion 501(c)(7) organizations. Enter:			
		ation fees and capital contributions included on Part VIII, line 12 10a			
		ss receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
		tion 501(c)(12) organizations. Enter:			
		ss income from members or shareholders			
Ľ		ss income from other sources (Do not net amounts due or paid to other sources inst amounts due or received from them.)			
12 a	0	tion 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
		es,' enter the amount of tax-exempt interest received or accrued during the year 12b			
		tion 501(c)(29) qualified nonprofit health insurance issuers.			
		e organization licensed to issue qualified health plans in more than one state?	13a		
6		e: See the instructions for additional information the organization must report on Schedule O.	154		
		5			
t	Lnte whic	er the amount of reserves the organization is required to maintain by the states in the organization is licensed to issue qualified health plans			
		er the amount of reserves on hand			
		the organization receive any payments for indoor tanning services during the tax year?	14 -		X
			14a		Λ
		es,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O	14b		<b> </b>
15		ne organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or	1-		37
		ess parachute payment(s) during the year?	15		Х
	It 'Ye	es,' see instructions and file Form 4720, Schedule N.			-
16	ls th	ne organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х
	lf 'Y	es,' complete Form 4720, Schedule O.			
	_				

Form	n 990 (2019) SALUTE, INC. 06-1718308		F	Page 6
Par	<b>t VI</b> Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b be a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or chan Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI.	ges c	n	
Sec	tion A. Governing Body and Management			
			Yes	No
	a Enter the number of voting members of the governing body at the end of the tax year1 a13If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.1 a13b Enter the number of voting members included on line 1a, above, who are independent1 b12			
		2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		х
5 6	Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders?	5 6		X X
	a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7 a		Х
ł	• Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: SEE SCHEDULE O		37	
	a The governing body?	8 a	Х	
	<b>b</b> Each committee with authority to act on behalf of the governing body?	8 b		Х
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If 'Yes,' provide the names and addresses on Schedule Q</i>	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenu		· · · · ·
10	Did the execution have level shorters, hypershee, or offiliates?	10 -	Yes	No X
	<ul> <li>a Did the organization have local chapters, branches, or affiliates?</li> <li>b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?</li> </ul>	10a 10b		Λ
11 a	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a		Х
	Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O			
	a Did the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	Х	
	<b>y</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
C	c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was doneSEESCHEDULE . Q	12 c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	a The organization's CEO, Executive Director, or top management official	15a		X
ł	• Other officers or key employees of the organization.	15 b		Х
	If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).			
	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a		Х
ł	b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b		
Sec	tion C. Disclosure			<u>L</u>
	List the states with which a copy of this Form 990 is required to be filed ► IL			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 5 available for public inspection. Indicate how you made these available. Check all that apply.	01(c)(3	B)s or	ıly)
19		ible to		
20	the public during the tax year. SEE SCHEDULE O State the name, address, and telephone number of the person who possesses the organization's books and records ►			
	SHEILYA HACKETT-SWAN 18 NORTH BOTHWELL STREET PALATINE IL 60067 847-359-88	11		

Form 990 (2019) SALUTE, INC.	06-1718308	Page 7
Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highe Independent Contractors	est Compensated Employe	es, and
Check if Schedule O contains a response or note to any line in this Part VII		
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compen	sated Employees	
<b>1 a</b> Complete this table for all persons required to be listed. Report compensation for the calendar year endi organization's tax year.	ing with or within the	
<ul> <li>List all of the organization's current officers, directors, trustees (whether individuals or organization)</li> </ul>	zations), regardless of amount of	

compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

	· · · · · · · · · · · · · · · · · · ·				(C)	)	-				
	(A) Name and title	(B) Average hours	thar	n one l s both	box, an o	unles officer truste		on	(D) Reportable compensation from	<b>(E)</b> Reportable compensation from related organizations	<b>(F)</b> Estimated amount of other
		per week (list any hours for related organiza- tions below dotted line)	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	(W-2/1099-MISC)	compensation from the organization and related organizations
	ETH_BEIERSDORF	_ 50									
	IVE DIR.	0	Х		Х				61,360.	0.	0.
(2) MARC G	ENT	<u>3</u> 0	Х		Х				0.	0.	0.
(3) DAN CA		1									
DIRECT		0	Х						0.	0.	0.
(4) CARA L		1							0	0	0
DIRECT		0	Х						0.	0.	0.
SECRET	M_BORST_IIIARY	<u> </u>	Х		Х				0.	0.	0.
(6) NANCY I	MCILVANE	2									
DIRECT	OR	0	Х						0.	0.	0.
(7) GRIFFI		3									
TREASU		0	Х		Х				0.	0.	0.
(8) TOM HO	SKINSON	0.5	Х						0.	0.	0.
(9) KIRK H		1	Λ						0.	0.	0.
DIRECT		0	Х						0.	0.	0.
(10) SCOTT		3									
DIRECT		0	Х						0.	0.	0.
(11) BILL L	UEHRS	1									
DIRECT	OR	0	Х						0.	0.	0.
(12) CURT M		5	]				ΙT	Ī			
	RESIDENT	0	Х		Х				0.	0.	0.
	MONAHAN								_	_	-
DIRECT	OR	0	Х				$ \downarrow \downarrow$		0.	0.	0.
(14)			-								
BAA		TEEAO	107	07/21	/10						Form <b>990</b> (2019)

BAA

### Form 990 (2019) SALUTE, INC.

c Total from continuation sheets to Part VII, Section A       0.0.0.         d Total (add lines 1b and 1c)       61,360.0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	e <b>8</b>
(A) Name and title         Average (b) (b) (b) (b) (b) (b) (b) (b) (b) (b)	ied)
(15)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)       (16)	Int
(16)       (17)         (18)       (19)         (19)       (11)         (20)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         (25)       (11)         (25)       (11)         (25)       (11)         (25)       (11)         (26)       (11)         (26)       (11)         (27)       (11)         (28)       (11)         (29)       (11)         (20)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         (26)       (11)         (27)       (11)         (28)       (11)         (29)       (11)         (20)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         (21)	
(17)	
(18)       (19)         (20)       (19)         (21)       (10)         (22)       (10)         (23)       (10)         (24)       (10)         (25)       (10)         1 b Subtotal       (10)         (25)       (11)         1 b Subtotal       (11)         (25)       (11)         1 b Subtotal       (11)         (25)       (11)         1 b Subtotal       (11)         (26)       (11)         (27)       (11)         (28)       (11)         (29)       (11)         (20)       (11)         (21)       (11)         (23)       (11)         (24)       (11)         (25)       (11)         1 b Subtotal       (11)         (11)       (11)         (12)       (11)         (13)       (11)         (13)       (11)         (13)       (11)         (13)       (11)         (21)       (11)         (22)       (11)         (23)       (11)         (24)       (11) <td></td>	
(19)       (19)         (20)       (20)         (21)       (22)         (23)       (23)         (24)       (25)         1 b Subtotal       (25)         1 b Subtotal       (25)         1 b Subtotal       (25)         1 d Total (add lines 1b and 1c)       (20)         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
(20)	
(21)       (22)         (23)       (24)         (24)       (25)         1 b Subtotal       (25)         (25)       (25)         1 b Subtotal       (25)         2 Total from continuation sheets to Part VII, Section A       (21)         (27)       (25)         1 b Subtotal       (26)         (25)       (27)         (26)       (27)         (27)       (27)         (28)       (27)         (29)       (27)         (29)       (27)         (29)       (27)         (29)       (27)         (29)       (28)         (29)       (29)         (29)       (29)         (29)       (29)         (29)       (29)         (20)       (20)         (21)       (21)         (22)       (21)         (21)       (21)         (22)       (21)         (23)       (21)         (24)       (21)         (25)       (21)         (21)       (21)         (22)       (21)         (21)       (21)	
(22)	
(23)       (24)         (24)       (25)         1 b Subtotal       (25)         c Total from continuation sheets to Part VII, Section A       (21)         d Total (add lines 1b and 1c)       (21)         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
(24)	
(25)         1 b Subtotal         c Total from continuation sheets to Part VII, Section A         d Total (add lines 1b and 1c)         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
1 b Subtotal       61,360.       0.         c Total from continuation sheets to Part VII, Section A       0.       0.         d Total (add lines 1b and 1c)       61,360.       0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
c Total from continuation sheets to Part VII, Section A       0.0.0.         d Total (add lines 1b and 1c)       61,360.0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	
d Total (add lines 1b and 1c)       61,360.       0.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	0.
2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation	0.
from the organization <b>b</b> 0	
<b>3</b> Did the organization list any <b>former</b> officer, director, trustee, key employee, or highest compensated employee	No X
<ul> <li>4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If 'Yes,' complete Schedule J for</i></li> <li>4</li> </ul>	X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual	X
Section B. Independent Contractors	
1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.	
(A) (B) (C) Compensation	
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 0	

# Form 990 (2019) SALUTE, INC. Part VIII Statement of Revenue

Page 9

1 41		Check if Schedule O contains a respon	se or note to any	/ line in this Part VI			
				<b>(A)</b> Total revenue	<b>(B)</b> Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
nts nts		Federated campaigns 1a					
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues 1 b					
Am Am		Fundraising events 1c	408,346.				
Gif ilar		Related organizations 1d					
ns, Sim		Government grants (contributions) 1 e All other contributions, gifts, grants, and					
er s		similar amounts not included above <b>1 f</b>	926,387.				
<u>a</u> fa	g	Noncash contributions included in					
nd b	h	lines 1a-1f <b>1g</b>	▶	1 224 722			
			Business Code	1,334,733.			
Program Service Revenue	2 a	. –					
Rev	b	,					
ice	с						
Serv	d						
E	е	·					
lbo		All other program service revenue					
<u>5</u>	g	Total. Add lines 2a-2f					
	3	Investment income (including dividends, inte other similar amounts)	rest, and ►	14 694	14 694		
	4	Income from investment of tax-exempt bo		14,684.	14,684.		
	5	Royalties					
		(i) Real	(ii) Personal				
	6 a	Gross rents 6a					
		Less: rental expenses 6b					
		Rental income or (loss) <b>6c</b>					
	d	Net rental income or (loss)					
	7 a	Gross amount from (i) Securities	(ii) Other				
		sales of assets other than inventory <b>7a</b>					
	b	A Less: cost or other basis and sales expenses <b>7b</b>					
	c	: Gain or (loss) 7c					
		Net gain or (loss)					
¢	8 a	Gross income from fundraising events					
Other Revenue		(not including \$ 408,346.					
eve		of contributions reported on line 1c).					
Ĕ		See Part IV, line 18	160,811.				
the		b Less: direct expenses 8b : Net income or (loss) from fundraising ever	171,442.	10 001			10 001
0		· · ·	anta	-10,631.			-10,631.
	9a	Gross income from gaming activities. See Part IV, line 19					
		Less: direct expenses 9b					
	С	Net income or (loss) from gaming activitie	es ►				
	10 a	Gross sales of inventory, less					
		returns and allowances 10a					
		Less: cost of goods sold					
	С	: Net income or (loss) from sales of invento	Dry ► Business Code				
SUC .	11 -		Business Code				
Jer Jue	h	` <del> </del>					
ella Ver		·					<u> </u>
Miscellaneous Revenue	11a b c d	All other revenue					
Σ		Total. Add lines 11a-11d	· · · · · · · · · · · · · · · · · · ·				
	12	Total revenue. See instructions	►	1,338,786.	14,684.	0.	-10,631.

	t IX Statement of Functional Expension				
Sec	tion 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a re				
Do 6b,	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				·
2	Grants and other assistance to domestic individuals. See Part IV, line 22	815,289.	815,289.		
3	Grants and other assistance to foreign organizations, foreign governments, and for- eign individuals. See Part IV, lines 15 and 16				
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	61,360.	52,156.	3,068.	6,136.
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0,130.
7		167,801.	80,274.	9,322.	78,205.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	18,045.	10,427.	976.	6,642.
	Fees for services (nonemployees):				
	a Management				
	Legal				
	Accounting				
	Lobbying				
	e Professional fundraising services. See Part IV, line 17				
	Investment management fees				
ç	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0.)	27,070.	1,017.	8,301.	17,752.
12	Advertising and promotion.	1,350.		.,	1,350.
13	Office expenses				
14	Information technology	8,158.	3,531.	1,982.	2,645.
15	Royalties.	0,100.	373311	1,502.	270131
16	Occupancy	34,380.	25,785.	4,298.	4,297.
17	Travel.	946.	23,703.	4,250.	946.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 20	Conferences, conventions, and meetings	1,547.			1,547.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	10,384.	7,788.	931.	1,665.
23 24	Insurance Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.).	5,582.		4,924.	658.
i	FOOD & SUPPLIES	74,661.	804.	1,648.	72,209.
	PEVENTS REGISTRATIONS/FEES	35,001.		2,010.	35,001.
	CONTRACT_SERVICES	21,663.			21,663.
	APPAREL AND AWARDS	11,476.	140.		11,336.
	All other expenses	-126,292.	11,608.	3,776.	-141,676.
	Total functional expenses. Add lines 1 through 24e	1,168,421.	1,008,819.	39,226.	120,376.
	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► if following SOP 98-2 (ASC 958-720).	_, , 121.	_,,		120,0,0

Form 990 (2019) SALUTE, INC.

06-1718308

Page 10

# Form 990 (2019) SALUTE, INC. Part X Balance Sheet

06-1/18308	06 -	1718308	
------------	------	---------	--

Page 11

	art X	Check if Schedule O contains a response or note to any line in this Part X			
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash – non-interest-bearing	15,940.	1	16,935.
	2	Savings and temporary cash investments.	1,175,242.	2	1,329,090
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7	Notes and loans receivable, net.		7	
പ	8	Inventories for sale or use.		8	
Assets	9	Prepaid expenses and deferred charges		9	
As		Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D		-	
		Less: accumulated depreciation <b>10b</b> 13,277.	8,377.	10 c	24,025.
	11	Investments – publicly traded securities.		11	
	12	Investments – other securities. See Part IV, line 11		12	
	13	Investments – program-related. See Part IV, line 11		13	
	14	Intangible assets.	10,917.	14	10,791
	15	Other assets. See Part IV, line 11	•	15	,
	16	Total assets. Add lines 1 through 15 (must equal line 33)	1,210,476.	16	1,380,841
	17	Accounts payable and accrued expenses		17	
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
<u>e</u>	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
<b></b>	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.		25	
	26	Total liabilities. Add lines 17 through 25	0.	26	0.
Fund Balances		Organizations that follow FASB ASC 958, check here ► X and complete lines 27, 28, 32, and 33.			
ar Iar	27	Net assets without donor restrictions	1,163,208.	27	1,258,093.
ñ	28	Net assets with donor restrictions	47,268.	28	122,748.
Fund		Organizations that do not follow FASB ASC 958, check here ► and complete lines 29 through 33.			
5	29	Capital stock or trust principal, or current funds		29	
ទាំ	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
š	31	Retained earnings, endowment, accumulated income, or other funds		31	
Net Assets or	32	Total net assets or fund balances	1,210,476.	32	1,380,841.
Ž	33	Total liabilities and net assets/fund balances.	1,210,476.	33	1,380,841.

BAA

Form 990 (2019)

Forn	1 <b>990</b> (	(2019)	SALUTE,	INC. 06-1	718308		Pa	ge <b>12</b>
Pa	t XI	Reco	nciliation	of Net Assets				
				O contains a response or note to any line in this Part XI				
1			• •	Il Part VIII, column (A), line 12)	1	1,33	38,7	86.
2	Total	expens	es (must equ	ual Part IX, column (A), line 25)	2	1,16	58,4	21.
3				Subtract line 2 from line 1	3	17	0,3	865.
4	Net a	assets or	r fund baland	es at beginning of year (must equal Part X, line 32, column (A))	4	1,21	0,4	76.
5			<b>J</b>	ses) on investments	5			
6				e of facilities	6			
7					7			
8			,		8			
9		-		ets or fund balances (explain on Schedule O)	9			0.
10	colur	nn <b>(B))</b> .			10	1,38	80,8	41.
Pa	t XII	Finar	ncial State	ments and Reporting				
		Check	if Schedule	O contains a response or note to any line in this Part XII				
							Yes	No
1	Ассо	unting n	nethod used	to prepare the Form 990: 🛛 Cash 🔤 Accrual 🔤 Other				
	lf the in Sc	e organiz chedule (	ation change	ed its method of accounting from a prior year or checked 'Other,' explain				
28	Were	e the org	anization's fi	nancial statements compiled or reviewed by an independent accountant?		2a		Х
		rate bas		w to indicate whether the financial statements for the year were compiled or reviewed ted basis, or both: Consolidated basis Both consolidated and separate basis	l on a			
1	Were	e the ora	anization's fi	nancial statements audited by an independent accountant?		2b	Х	
	lf 'Ye	es,' chec s, consol		w to indicate whether the financial statements for the year were audited on a separate	e			
(	If 'Ye revie	s' to line w, or co	2a or 2b, doe mpilation of	es the organization have a committee that assumes responsibility for oversight of the audit, its financial statements and selection of an independent accountant?		2 c	Х	
_	on S	chedule	0.	ed either its oversight process or selection process during the tax year, explain				
3 a	As a Audit	result of t Act and	a federal awa d OMB Circul	ard, was the organization required to undergo an audit or audits as set forth in the Single ar A-133?		3a		Х
I				n undergo the required audit or audits? If the organization did not undergo the required audit Schedule O and describe any steps taken to undergo such audits		3 b		
BAA				TEEA0112L 01/21/20		Form	<b>990</b> (	2019)

SCHEDULE A (Form 990 or 990-EZ)

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

rm000 for instructions and the latest info ..

2019 Open to Public

OMB No. 1545-0047

Total

Departmen Internal Re	wartment of the Treasury rnal Revenue Service        ► Go to www.irs.gov/Form990 for instructions and the latest information.         Inspection							
	ne of the organization Employer identification number							
	E, INC.		· · · · · · · · · · · · · · · · · · ·	·			06-171830	
Part I				rganizations must o				tions.
Ĕ	-	•		(For lines 1 through 12,		-	,	
1				hurches described in sec			ı).	
2				Schedule E (Form 990 or				
3	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).							
4	A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii)</b> . Enter the hospital's name, city, and state:							
5	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)							
6	-	ate, or local gov	ernment or governme	ental unit described in <b>s</b>	ection 1	70(b)(1)	(A)(v).	
7 <u>x</u>	An organization in section 17	on that normally i ' <b>0(b)(1)(A)(vi).</b> (	receives a substantial Complete Part II.)	part of its support from a	governm	ental un	it or from the general pul	olic described
8	A community	rtrust described	l in section 170(b)(1)	(A)(vi). (Complete Part I	l.)			
9				ction 170(b)(1)(A)(ix) oper e (see instructions). Enter				
10	An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)							
12	-	-			-			
a [	<ul> <li>An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.</li> <li>Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization. You must complete Part IV, Sections A and B.</li> </ul>							
b								
с	Type III function	onally integrated	A supporting organiza	ition operated in connectio	n with, a <b>A. D. an</b>	nd functi d E.	onally integrated with, its	supported
d	Type III non-fu	unctionally integ	rated. A supporting or	ganization operated in cor y must satisfy a distribu ns A and D, and Part V.	nection	with ite	supported organization(s)	that is not
e				ten determination from t supporting organization		that it is	а Туре I, Туре II, Тур	e III functionally
	nter the numbe	er of supported	organizations					
<b>g</b> P	rovide the follo	wing informatio	n about the supporte	d organization(s).	_			
<b>(i)</b> N	lame of supported of	organization	<b>(ii)</b> EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	in your o	s the tion listed joverning ment?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
					Yes	No		
(A)								
(B)								
(C)								
(D)								
(E)								

Sec	tion A. Public Support						
begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2015	<b>(b)</b> 2016	<b>(c)</b> 2017	<b>(d)</b> 2018	<b>(e)</b> 2019	<b>(f)</b> Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	1,035,835.	1,251,488.	811,015.	1,176,271.	1,334,733.	5,609,342.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
	<b>Total.</b> Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)	1,035,835.	1,251,488.	811,015.	1,176,271.	1,334,733.	5,609,342.
6	Public support. Subtract line 5 from line 4						5,609,342.
Sec	tion B. Total Support	•					
Cale begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2015	<b>(b)</b> 2016	<b>(c)</b> 2017	<b>(d)</b> 2018	<b>(e)</b> 2019	<b>(f)</b> Total
7	Amounts from line 4	1,035,835.	1,251,488.	811,015.	1,176,271.	1,334,733.	5,609,342.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	446.	986.	1,359.	5,752.	14,684.	23,227.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						0.
11	Total support. Add lines 7 through 10						5,632,569.
12	Gross receipts from related activ	vities, etc. (see ins	structions)			12	153,178.
	First five years. If the Form 990 is organization, check this box and			ird, fourth, or fifth	ax year as a section	on 501(c)(3)	►
Sec	tion C. Computation of Pu Public support percentage for 20	blic Support P	ercentage				
							<u>99.59%</u> 99.83%
	<ul> <li>5 Public support percentage from 2018 Schedule A, Part II, line 14</li></ul>						
b	<ul> <li>b 33-1/3% support test-2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization</li> </ul>						
17a	<b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the 'facts	meets the 'facts-a	and-circumstances	s' test. check this	box and stop her	e. Explain in Part	VI how
	<b>10%-facts-and-circumstances te</b> or more, and if the organization organization meets the 'facts-an	meets the 'facts-a d-circumstances'	and-circumstances test. The organiza	s' test, check this ation qualifies as	box and <b>stop he</b> a publicly support	e. Explain in Part ed organization.	t VI how the
	Private foundation. If the organi	zation did not che	ck a box on line 1	13, 16a, 16b, 17a			
BAA					Scl	nedule A (Form 99	90 or 990-EZ) 2019

### Schedule A (Form 990 or 990-EZ) 2019 SALUTE, INC.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

### Page 2

06-1718308

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
	lar year (or fiscal year beginning in) ►	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	<b>(f)</b> Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
Sec	tion B. Total Support		1	1	1		
	dar year (or fiscal year beginning in) 🕨	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	<b>(f)</b> Total
	Amounts from line 6						
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
-	income (less section 511 taxes) from businesses acquired after June 30, 1975						
с 11	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)						
	First five years. If the Form 990 organization, check this box and	stop here		nd, third, fourth, c	or fifth tax year as	a section 501(c)(	<sup>3)</sup> ▶
-	tion C. Computation of Pu		•				
15	Public support percentage for 20				-		00
16	Public support percentage from					16	olo
Sec	tion D. Computation of Inv		V				
17	Investment income percentage f	for <b>2019</b> (line 10c,	column (f), divide	ed by line 13, col	umn (f))	17	010
18	Investment income percentage f						olo
19a	33-1/3% support tests-2019. If is not more than 33-1/3%, check						
b	<b>33-1/3% support tests—2018.</b> If line 18 is not more than 33-1/3%	the organization d	lid not check a bo	x on line 14 or lir	ne 19a, and line 1	6 is more than 33-	1/3%, and
20	Private foundation. If the organi		-				

Part IV	Cummouting	Organizations
raruv	Supporting	Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

No Yes Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. 1 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was 2 described in section 509(a)(1) or (2). 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below. 3a **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in **Part VI** when and how the organization made the determination. 3b c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in **Part VI** what controls the organization put in place to ensure such use. 3c 4a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below. 4a **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. Δh **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes.' answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by 5a amendment to the organizing document). b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b c Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one 6 or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of 6 the filing organization's supported organizations? If 'Yes,' provide detail in Part VI. 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ). 7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' 8 complete Part I of Schedule L (Form 990 or 990-EZ). 8 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI. 9a **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If 'Yes,' provide detail in Part VI.* 9b c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If 'Yes,' provide detail in Part VI*. 9c 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below. 10a **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.) 10b

-				
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
	a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
	<b>b</b> A family member of a person described in (a) above?	11b		
	c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.	11c		
Sec	ction B. Type I Supporting Organizations			

- 1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in **Part VI** how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.*

### Section C. Type II Supporting Organizations

			res	INO
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in <b>Part VI</b> how control or management of the			
	supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		

### Section D. All Type III Supporting Organizations

Yes No 1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the 1 organization's governing documents in effect on the date of notification, to the extent not previously provided? Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). 2 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played 3 in this regard.

### Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
  - a The organization satisfied the Activities Test. Complete line 2 below.
  - **b** The organization is the parent of each of its supported organizations. *Complete line 3 below.*
  - c The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).

### 2 Activities Test. Answer (a) and (b) below.

- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in **Part VI identify those supported** organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- **b** Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.*
- 3 Parent of Supported Organizations. Answer (a) and (b) below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *Provide details in Part VI.*
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in **Part VI** the role played by the organization in this regard.

No

Yes

2a

2b

3a

3h

Yes

No

06-1718308 Page 6

rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	nizat	ions	
Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization	t on No ns mus	ov. 20, 1970 (explain ir st complete Sections A	n Part VI). <b>See</b> through E.
tion A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
Net short-term capital gain	1		
Recoveries of prior-year distributions	2		
Other gross income (see instructions)	3		
Add lines 1 through 3.	4		
Depreciation and depletion	5		
Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
Other expenses (see instructions)	7		
Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
tion B – Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
Acquisition indebtedness applicable to non-exempt-use assets	2		
Subtract line 2 from line 1d.	3		
Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
Multiply line 5 by .035.	6		
Recoveries of prior-year distributions	7		
Minimum Asset Amount (add line 7 to line 6)	8		
tion C – Distributable Amount			Current Year
Adjusted net income for prior year (from Section A, line 8, Column A)	1		
Enter 85% of line 1.	2		
Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
Enter greater of line 2 or line 3.	4		
Income tax imposed in prior year	5		
<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
	Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization tion A – Adjusted Net Income Net short-term capital gain Recoveries of prior-year distributions Other gross income (see instructions) Add lines 1 through 3. Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) Ction B – Minimum Asset Amount Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities Average monthly cash balances Fair market value of other non-exempt-use assets d Total (add lines 1a, 1b, and 1c) Discont claimed for blockage or other factors (explain in detail in Part VI): Acquisition indebtedness applicable to non-exempt-use assets Subtract line 2 from line 1d. Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions). Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by .035. Recoveries of prior-year distributions Minimum Asset Amount Adjusted net income for prior year (from Section A, line 8, Column A) Enter greater of line 2 or line 3. Income tax imposed in prior year	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Numeratorian Structions. All other Type III non-functionally integrated supporting organizations mustified A - Adjusted Net Income         Net short-term capital gain       1         Recoveries of prior-year distributions       2         Other gross income (see instructions)       3         Add lines 1 through 3.       4         Depreciation and depletion       5         Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)       7         Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)       8         etion B - Minimum Asset Amount       8         Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):       1         a Average monthly value of securities       1a         b Average monthly cash balances       1b         c Fair market value of other non-exempt-use assets       2         Subtract line 2 from line 1d.       3         Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).       4         Net value of non-exempt-use assets (subtract line 4 from line 3)       5         Multiply line 5 by .035.       6         Recoveries of prior-year distr	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A status of the organizations of the organizations must complete Sections A status of the organizations of the organization indebted for part of year):         A digregate fair market value of all non-exempt-use assets       1         A deverage monthly cash balances       1         C and (add lines 1a, 1b, and 1c)       1         A sta

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

BAA

Schedule A (Form 990 or 990-EZ) 2019

Par	t V Type III Non-Functionally Integrated 509(a)(3) Su	pporting Organiza	tions (continued)	
Sec	tion D – Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exempt pu	rposes		
2	Amounts paid to perform activity that directly furthers exempt purposes of in excess of income from activity	of supported organization	S,	
3	Administrative expenses paid to accomplish exempt purposes of su	upported organizations		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the organization $\ensuremath{\text{Part VI}}\xspace$ ). See instructions.	on is responsive (provide	details	
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Sec	tion E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
	Distributable amount for 2019 from Section C, line 6			
	Underdistributions, if any, for years prior to 2019 (reasonable cause required – explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
	From 2014			
-	PFrom 2015			
	From 2016			
	From 2017			
	Prom 2018			
1	f Total of lines 3a through e			
	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
	Carryover from 2014 not applied (see instructions)			
	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D, line 7: \$			
а	Applied to underdistributions of prior years			
	Applied to 2019 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j and 4c.			
	Breakdown of line 7:			
a	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
C	Excess from 2018			
e	Excess from 2019			

BAA

Schedule A (Form 990 or 990-EZ) 2019

Page 8

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b;Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) Part VI

Schedule	B
----------	---

(Form 990, 990-EZ,

01	550-11	,		
De	partment	of	the	Treasury

### Internal Revenue Service

### PUBLIC DISCLOSURE COPY Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB	No	1545-0047
OIVID	INO.	1040-0047

**20**19

Name of the organization		Employer identification number
SALUTE, INC.		06-1718308
Organization type (check one):         Filers of:       Section:         Form 990 or 990-EZ       X       501(c)( 3 ) (enter number) organization         4947(a)(1) nonexempt charitable trust not treated as a private foundation         527 political organization		
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization	
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundati	on
Form 990-PF	527 political organization	
	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust treated as a private foundation	
	501(c)(3) taxable private foundation	

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

### General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

### Special Rules

- For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
  - For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year.

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)	1	1 Page <b>2</b>
Name of organization	Employer identification number	
SALUTE, INC.	06-1718308	

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional sp	pace is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>		\$ <u>151,787.</u>	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>2</u>		\$ <u>38,500.</u>	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ <u>105,000.</u>	Person     X       Payroll     Image: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$ <u>300,000.</u>	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$27,000.	PersonXPayrollImage: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person       Payroll       Noncash       (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)	1	1	Page <b>3</b>
Name of organization	Employer id	dentification n	umber
SALUTE, INC.	06-171	L8308	

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

Part II	<b>NONCASH Property</b> (see instructions). Use duplicate copies of Part II if additionate additionate copies of Part II if additionate additio	al space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	N/A		
		\$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		 \$\$	
(a) No. from	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
Part I		(See instructions.)	Date received
		 \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		 \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
AA		Schedule B (Form 990, 990-E	

TEEA0703L 08/09/19

	3 (Form 990, 990-EZ, or 990-PF) (2019)			1 1 Page <b>4</b>						
Name of organ				Employer identification number $06-1718308$						
Part III	<i>Exclusively</i> religious, charitable, e or (10) that total more than \$1,000 for t the following line entry. For organizations c contributions of \$1,000 or less for the year. Use duplicate copies of Part III if additional	the year from any one contribute ompleting Part III, enter the total of (Enter this information once. See i	<b>or.</b> Complete f <i>exclusivel</i>	escribed in section 501(c)(7), (8), e columns (a) through (e) and y religious, charitable, etc.,						
(a) No. from Part I		(c) Use of gift		(d) Description of how gift is held						
	N/A									
			+							
	Transferee's name, addres	(e) Transfer of gift ss, and ZIP + 4	Relati	ionship of transferor to transferee						
(a) No. from	(b)	(c) Use of gift	 	(d) Description of how gift is held						
No. from Part I	Purpose of gift	Use of gift		Description of now gift is held						
			+							
	Transferee's name, addres	(e) Transfer of gift ss, and ZIP + 4	Relati	ionship of transferor to transferee						
(a) No. from				  (d) Description of how gift is held						
Part I	 		 							
		(e) Transfer of gift								
	Transferee's name, addres	ss, and ZIP + 4	Relati	ionship of transferor to transferee						
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held						
			+							
	Transferee's name, addres	Relationship of transferor to transferee								
BAA			Sched	ule B (Form 990, 990-EZ, or 990-PF) (2019)						

SCHEDULE D (Form 990) Department of the Treasury Internal Revenue Service	► Complet Part IV, line 6	Diemental Financial S e if the organization answered 5, 7, 8, 9, 10, 11a, 11b, 11c, 11d ► Attach to Form 990 gov/Form990 for instructions	l 'Yes' on Form 990 , 11e, 11f, 12a, or 12	2b. mation.	OMB No. 1545-0047 2019 Open to Public Inspection
Name of the organization SALUTE, 1				06-17	identification number
		r Advised Funds or Othe wered 'Yes' on Form 990			
		(a) Donor advised f	unds	(b) Funds and	d other accounts
1 Total number at e	end of year				
2 Aggregate value of con	tributions to (during year)				
3 Aggregate value of gra	nts from (during year)				
4 Aggregate value a	at end of year				
5 Did the organizati are the organizati	on inform all donors and dor on's property, subject to the	nor advisors in writing that the organization's exclusive legal or	assets held in donc	or advised funds	Yes No
for charitable purp	poses and not for the benefit	rs, and donor advisors in writir of the donor or donor advisor,	or for any other pu	Irpose conferring	Yes No
	tion Easements.	wered 'Yes' on Form 990	Part IV line 7		
		the organization (check all the		•	
	f land for public use (for example	•		of a historically in	portant land area
	natural habitat			of a certified histo	•
	of open space				
	through 2d if the organization h	neld a qualified conservation cont	ribution in the form o	f a conservation ea	sement on the

			Held at the End of the Tax Year
ä	a Total number of conservation easements	2 a	
I	Total acreage restricted by conservation easements.	2 b	
(	Number of conservation easements on a certified historic structure included in (a)	2 c	
(	I Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register.	2 d	
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the	organiz	zation during the
	tax year ►		
4	Number of states where property subject to conservation easement is located ►		
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handli and enforcement of the conservation easements it holds?		
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conse	rvatior	easements during the year
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservati	on eas	ements during the year
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section and section 170(h)(4)(B)(ii)?	n 170	(h)(4)(B)(i) Yes No
9	In Part XIII, describe how the organization reports conservation easements in its revenue and ex- include, if applicable, the text of the footnote to the organization's financial statements that desc conservation easements.		
Par	t III Organizations Maintaining Collections of Art, Historical Treasures, or O Complete if the organization answered 'Yes' on Form 990, Part IV, line 8.	ther S	Similar Assets.
1;	a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue state historical treasures, or other similar assets held for public exhibition, education, or research in financial statements that describes these items.	ment urthera	and balance sheet works of art, ance of public service, provide in
I	If the organization elected, as permitted under FASB ASC 958, to report in its revenue statemer historical treasures, or other similar assets held for public exhibition, education, or research in furtherar following amounts relating to these items:	it and ice of p	balance sheet works of art, oublic service, provide the
	(i) Revenue included on Form 990, Part VIII, line 1		▶\$
	(ii) Assets included in Form 990, Part X		►\$
2			and the fellening

2	amounts required to be reported under FASB ASC 958 relating to these items:	ne tollowing	
i	a Revenue included on Form 990, Part VIII, line 1	▶\$	
I	a Assets included in Form 990, Part X	►\$	

TEEA3301L 8/22/19

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2019

Schedule D (Form 990) 2019 SALU	TE, INC.	ctions of	f Art. Histo	orica	Treasures, or	Othe	06-171 r Similar Ass		ontinu	Page 2
3 Using the organization's acquisition	-									
items (check all that apply):	, accession, a			-	-	and sign		concette		
a Public exhibition					change program					
<b>b</b> Scholarly research	ations		e Other							
<ul> <li>c Preservation for future gener</li> <li>4 Provide a description of the organiz</li> </ul>		ons and exp	plain how they	/ furthe	er the organization's	s exemp	ot purpose in			
Part XIII. 5 During the year, did the organiza	tion coligit or	raaaiya da	nations of or	t bict	ariaal traacuraa a	r athar	cimilar acceta			
to be sold to raise funds rather the								Yes		No
Part IV Escrow and Custodia line 9, or reported an	I Arrangem amount on	<b>ents.</b> Co Form 99	mplete if t 0, Part X,	he o line	rganization ans 21.	swere	d 'Yes' on Fo	rm 99	0, Par	t IV,
<b>1 a</b> Is the organization an agent, trus	stee, custodia	n or other	intermediary	for co	ontributions or othe	er asse	ts not included		F	
on Form 990, Part X? <b>b</b> If 'Yes,' explain the arrangement							••••••	Yes		No
				ng tai				Amoun	t	
<b>c</b> Beginning balance						1	с			
<b>d</b> Additions during the year						1	d			
e Distributions during the year						1	е			
f Ending balance										_
2 a Did the organization include an a							-			No
<b>b</b> If 'Yes,' explain the arrangement	in Part XIII. (	Check here	if the explai	nation	has been provide	d on Pa	art XIII		· · · · · L	
Part V Endowment Funds. C	omplete if	he orga	nization ar	ISWA	red 'Yes' on Fo	rm 90	0 Part IV lir	ne 10		
	(a) Current		(b) Prior yea		(c) Two years back		I) Three years back		our year	s back
<b>1 a</b> Beginning of year balance		,					, ,		,	
<b>b</b> Contributions										
<b>c</b> Net investment earnings, gains, and losses										
<b>d</b> Grants or scholarships										
e Other expenditures for facilities										
and programs f Administrative expenses						_				
<b>q</b> End of year balance										
2 Provide the estimated percentag	e of the curre	nt year end	balance (lir	ne 1g.	column (a)) held	as:				
<b>a</b> Board designated or quasi-endowm		5	%	3,						
<b>b</b> Permanent endowment	0/0									
c Term endowment ►	olo									
The percentages on lines 2a, 2b, a	nd 2c should e	qual 100%.								
3a Are there endowment funds not in t	he possession	of the orga	nization that a	are he	ld and administered	for the		г		
organization by:								2-6	Yes	No
<ul><li>(i) Unrelated organizations</li><li>(ii) Related organizations</li></ul>								3a(i)		
<b>b</b> If 'Yes' on line 3a(ii), are the rela								3a(ii) 3b		
4 Describe in Part XIII the intended								50		
Part VI Land, Buildings, and		-								
Complete if the organi			es' on Fori	n 99	0, Part IV, line	11a.	See Form 99	0, Par	t X, lii	ne 10.
Description of property		(a) Cost or	other basis stment)	(b	Cost or other basis (other)	(c) /	Accumulated epreciation		Book va	
<b>1 a</b> Land		, ,	,		. /					
<b>b</b> Buildings										
c Leasehold improvements										
<b>d</b> Equipment	-				37,302.		13,277.		24	,025.
<b>e</b> Other										
Total. Add lines 1a through 1e. (Colum	nn (d) must eq	ual Form S	990, Part X,	colum	n (B), line 10c.)					,025.
BAA							Sched	ule D (F	orm 990	i) 2019

Schedule D (Form 990) 2019 SALUTE, INC.			06-17183	08 Page <b>3</b>
Part VII Investments – Other Securities.		N/A	o <b>F</b> 000	
Complete if the organization answered				
(a) Description of security or category (including name of security) (1) Financial derivatives	(b) Book value	(C) Wethod of Va	luation: Cost or end-of-yea	market value
(1) Financial derivatives				
(3) Other				
(A)				
(B)				
(C)				
(D) (E)				
(E)				
(F)				
(G)				
(H) (I)				
(I) Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) ►				
		N/A		
Complete if the organization answered				
(a) Description of investment	(b) Book value	(c) Method of valua	tion: Cost or end-of-y	ear market value
(1)				
(2)				
(3)				
(4) (E)				
(5) (6)				
(7)				
(8)				
(9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.)►				
Part IX Other Assets. Complete if the organization answered	N/A 'Yes' on Form 990	Part IV line 11	d See Form 990	Part X line 15
	scription			(b) Book value
(1)				
(2)				
(3)				
<u>(4)</u> (5)				
(6)				
(7)				
(8)				
(9)				
(10)	$2$ $i_{res}$ $1$ $E$ $\lambda$			
Total. (Column (b) must equal Form 990, Part X, column (E Part X Other Liabilities.	3) III 15.)		▶	
Complete if the organization answered 'Yes' on Fe	orm 990, Part IV, line 11	e or 11f. See Form 99	0, Part X, line 25.	
1. (a) Descri	ption of liability			(b) Book value
(1) Federal income taxes				
(2)				
(3) (4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10) (11)				
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)			►	
<b>2.</b> Liability for uncertain tax positions. In Part XIII, provide the text of the foo			orts the organization's liabil	ity for uncertain

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2019 SALUTE, INC.	06-1718308	Page 4
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per	Return.	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1 1	,588,461.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains (losses) on investments		
b Donated services and use of facilities	3.	
c Recoveries of prior year grants       2 c         d Other (Describe in Part XIII.)       SEE PART XIII       2 d		
d Other (Describe in Part XIII.) SEE PART XIII	2.	
e Add lines <b>2a</b> through <b>2d</b>	2e	249,675.
3 Subtract line 2e from line 1.	3 1	,338,786.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		· · ·
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIII.)		
c Add lines <b>4a</b> and <b>4b</b>	4c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5 1	,338,786.
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses p		
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	1 1	,418,096.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		, ,
a Donated services and use of facilities	3	
b Prior year adjustments	<u> </u>	
c Other losses		
d Other (Describe in Part XIII.) SEE PART XIII 2d 171,44	2	
e Add lines 2a through 2d.		249,675.
3 Subtract line 2e from line 1.		,168,421.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		,100,421.
a Investment expenses not included on Form 990, Part VIII, line 7b. 4a		
b Other (Describe in Part XIII.)		
c Add lines 4a and 4b	4c	
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).	5 1	,168,421.
Part XIII Supplemental Information.	· · ·	

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

### PART X - FASB ASC 740 FOOTNOTE

EFFECTIVE APRIL 1, 2009 SALUTE, INC. ADOPTED THE GUIDANCE IN THE FASB CODIFICATION TOPIC RELATED TO UNCERTAINTY IN INCOME TAXES. THE ADOPTION OF THIS STANDARD HAS RESULTED IN NO EFFECT ON THE ORGANIZATION'S FINANCIAL STATEMENTS. SALUTE, INC.

BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR THE POSITIONS TAKEN ON ITS RETURNS.

Schedule D (Form 990) 2019

### SCHEDULE D, PART XI, LINE 2D OTHER REVENUE INCLUDED IN F/S BUT NOT INCLUDED ON FORM 990

SPEC EVENTS EXP CHARGED AGAINST REVENUE	\$ \$	171,442. 171,442.
SCHEDULE D, PART XII, LINE 2D OTHER EXPENSES AND LOSSES PER AUDITED F/S		
SPEC EVENTS EXP OFFSET AGAINST REVENUES	\$ \$	171,442. 171,442.

SCHEDULE G	••		-		undraising or Gami	•		OMB No. 1545-0047	
(Form 990 or 990-EZ)	Comple	te if the organizat organization	n entered m	ore than \$15	orm 990, Part IV, line 17, 18 ,000 on Form 990-EZ, line 6	, or 19, or i a.	f the	2019	
Department of the Treasury Internal Revenue Service	► G	<ul> <li>Attach to Form 990 or Form 990-EZ.</li> <li>Go to www.irs.gov/Form990 for instructions and the latest information.</li> </ul>							
Name of the organization							Employer identific 06-171830		
SALUTE, INC.	Activities. Complet	te if the organiza	ation answ	ered 'Yes' d	on Form 990, Part IV, line		00-1/1030	0	
	Z filers are not re				owing activities. Check	all that a	nnly		
a Mail solicitatio	-		lough any	e					
<b>b</b> Internet and e	email solicitations	5		f	Solicitation of gove	ernment g	rants		
c Phone solicita				g	X Special fundraising	g events			
<b>d</b> In-person soli		r oral agroomon	t with any	ndividual (i	ncluding officers, directo	re tructor	or kov		
employees listed	in Form 990, Par	t VII) or entity	in connec	tion with p	rofessional fundraising	services	?		
<b>b</b> If 'Yes,' list the 10 compensated at I	0 highest paid inc east \$5,000 by th	lividuals or enti le organization.	ities (fund	raisers) pu	irsuant to agreements i	under wh	ich the fundra	iser is to be	
(i) Name and addres or entity (fund		(ii) Activity	have custo	fundraiser dy or control ibutions?	(iv) Gross receipts from activity	(or re fundrai	ount paid to tained by) iser listed in lumn <b>(i)</b>	(vi) Amount paid to (or retained by) organization	
			Yes	No					
1									
2									
3									
4									
5									
5									
6									
7									
8									
9									
10									
10									
Total			•					0	
	nich the organizatio				ontributions or has been	notified it	is exempt from	0.	
or licensing.	5	ų -						-	

### Schedule G (Form 990 or 990-EZ) 2019 SALUTE, INC.

06-1718308 Page **2** 

Part II Fundraising Events. Complete if the organization answered 'Yes' on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

REVENUE			(a) Event #1 <u>SPECIAL EVENTS</u> (event type)	(b) Event #2 <u>TEAM SALUTE FU</u> (event type)	(c) Other events NONE (total number)	(d) Total events (add column (a) through column (c))
Ě	1	Gross receipts	306,547.	262,610.		569,157
Ĕ	2	Less: Contributions	149,671.	258,675.		408,346
	3	Gross income (line 1 minus line 2)	156,876.	3,935.		160,811
	4	Cash prizes				
	5	Noncash prizes	473.			473
	6	Rent/facility costs	4,241.	6,623.		10,864
, r	7	Food and beverages	51,821.	17,752.		69,573
	8	Entertainment				
1	9	Other direct expenses	40,539.	49,993.		90,532
-	11	Direct expense summary. Add lines 4 thr Net income summary. Subtract line 10 fr <b>Gaming.</b> Complete if the organiza	om line 3, column (d)		►	-10,631
2		\$15,000 on Form 990-EZ, line 6a.	<b>(a)</b> Bingo	(b) Pull tabs/instant bingo/progressive	(c) Other gaming	(d) Total gaming (add column (a)
R E V E N U E	1	Gross revenue		bingo		through column (c))
_	2	Cash prizes				
EXPENSES	3	Noncash prizes				
N S	л					
E S	-	Rent/facility costs				
E S		Rent/facility costs     Other direct expenses				
E S		-	Yes%	Yes <sup>%</sup>  No	Yes <sup>%</sup> No	
E S	5	Other direct expenses	No	No	No	
E S	5 6 7	Other direct expenses Volunteer labor Direct expense summary. Add lines 2 thr	ough 5 in column (d)	No	No ►	
9 a	5 6 7 8 Ente	Other direct expenses Volunteer labor Direct expense summary. Add lines 2 thr Net gaming income summary. Subtract li er the state(s) in which the organization co he organization licensed to conduct gaming lo ' oxplain:	No ough 5 in column (d) ne 7 from line 1, colum onducts gaming activitie g activities in each of th	In (d)	No ►	

Schedule G (Form 990 or 990-EZ) 2019

Schedule G (Form 990 or 990-EZ) 2019 SALUTE, INC. 0	6-171	8308	Page 3
11 Does the organization conduct gaming activities with nonmembers?		Yes	No
12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?		Yes	No
13 Indicate the percentage of gaming activity conducted in:	1 1		
a The organization's facility			00
<b>b</b> An outside facility			00
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records	:		
Name ►			
Address ►			
<ul> <li>15 a Does the organization have a contract with a third party from whom the organization receives gaming revenue b If 'Yes,' enter the amount of gaming revenue received by the organization ► \$ and the of gaming revenue retained by the third party ► \$</li> <li>c If 'Yes,' enter name and address of the third party:</li> </ul>	ue? ne amou		No
Name ►			
Address ►			:   
16 Gaming manager information:			
Name ►			
Gaming manager compensation ► \$			
Description of services provided			
Director/officer Employee Independent contractor			
17 Mandatory distributions:			
a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		Yes	No
<b>b</b> Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in	the		
organization's own exempt activities during the tax year ► \$	I	(:::) and (	
<b>Part IV</b> Supplemental Information. Provide the explanations required by Part I, line 2b, co and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide an information. See instructions.			v);

SCHEDULE I	Grants and Other Assistance to Organizations,									
(Form 990)								2019		
Department of the Treasury Internal Revenue Service		<ul> <li>Complete if the organization answered fires on Form 990, Part IV, line 21 or 22.</li> <li>► Attach to Form 990.</li> <li>► Go to www.irs.gov/Form990 for the latest information.</li> </ul>								
Name of the organization SALUTE, INC.		Employer identification number 06–1718308								
		rants and Assist								
1 Does the organizati the selection crite		X Yes No								
				inds in the United States.			PART IV			
<b>Part II</b> Grants and Form 990,				and Domestic Gov more than \$5,000. I						
<b>1 (a)</b> Name and address or gover	ess of organization ment	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance		
(1)										
(2)										
<u>(3)</u>										
(4)										
 (5)										
(6) 										
(7)										
<u> </u>										
				in the line 1 table		· · · · · · · · · · · · · · · · · · ·	····· ►	0		
BAA For Paperwork Ro	eduction Act Notice	e, see the Instructior	ns for Form 990.		TEEA3901L	07/10/19	Schedul	e I (Form 990) (2019)		

06-1718308

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1 ASSIST WITH LIVING MEDICAL HOME CAR	930	815,289.			
2					
3					
4					
5					
6					
7					

**Part IV** Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

### PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S.

SCHEDULE I, PART I, LINE 2: SALUTE, INC. HAS STRINGENT STANDARDS FOR ANY DISBURSEMENT OF FUNDS. NO APPLICANT CAN RECEIVE ASSISTANCE WITHOUT A SALUTE, INC. CLIENT ADVOCATE HAVING FULL ACCESS TO A MILITARY OFFICIAL, I.E. A VA HOSPITAL CASEWORKER, PERSONALLY FAMILIAR WITH THE VETERAN'S CASE. CLIENT ADVOCATES WORK VERY CLOSELY WITH THE CASEWORKER TO UNDERSTAND THE VETERAN'S HISTORY, PRESENT SITUATION, AND PLANS FOR THE FUTURE. IF IT IS DETERMINED THAT ASSISTANCE FROM SALUTE, INC. CAN PROVIDE A POSITIVE IMPACT IN THE VETERAN'S LIFE, WITHOUT DUPLICATING THE VA'S BENEFITS, A CHECK REQUEST (WITH SUPPORTING DOCUMENTATION) IS PREPARED BY THE CLIENT ADVOCATE. ALL DISBURSEMENTS ARE PERSONALLY REVIEWED AND APPROVED BY THE CONTROLLER AND THE DIRECTOR, VERIFYING THAT THE W-9 INFORMATION HAS BEEN COLLECTED FOR PAYMENTS TO **20**19

# SCHEDULE I, PART IV - SUPPLEMENTAL INFORMATION PAGE 3

### SALUTE, INC.

06-1718308

# PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S. (CONTINUED)

APPLICABLE INDIVIDUALS. A DETAILED FILE IS MAINTAINED FOR EACH APPLICANT, DOCUMENTING DISBURSEMENTS AND CONVERSATIONS BETWEEN THE CLIENT ADVOCATE, THE VETERAN, AND THEIR CASEWORKER. ADDITIONALLY, MONTHLY SUMMARIES OF ASSISTANCE ARE REVIEWED.

### SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

SALUTE, INC.

### FORM 990, PART III, LINE 1 - ORGANIZATION MISSION

SALUTE, INC. PASSIONATELY PURSUES MEETING THE FINANCIAL, PHYSICAL, AND EMOTIONAL NEEDS OF INJURED MILITARY SERVICE MEMBERS, VETERANS AND THEIR FAMILIES. WE STRIVE TO RAISE AWARENESS OF THEIR SACRIFICES AND PROVIDE A SAFETY NET TO ENSURE EVERY MILITARY FAMILY IS TREATED WITH RESPECT.

### FORM 990, PART VI, LINE 8 - EXPLANATION OF NO CONTEMPORANEOUSLY DOCUMENTATION OF MEETINGS

THERE ARE NO OTHER COMMITTEES, EXCEPT THE BOARD OF DIRECTORS, WITH THE AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY.

### FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

THE 990 IS REVIEWED PRIMARILY BY SALUTE'S CONTROLLER IN CONSULTATION WITH THE DIRECTOR PRIOR TO FILING.

### FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS

ANNUAL REVIEW AND SIGN-OFF OF CONFLICT OF INTEREST POLICY AND REQUIRED DISCLOSURE OF ANY CONFLICTS.

### FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

THE ORGANIZATION'S GOVERNING DOCUMENTS ARE AVAILABLE UPON REQUEST AND ITS FINANCIAL STATEMENTS ARE POSTED ON ITS WEBSITE.